



Nucleus Software ups dividend to 25%, announces 1:1 Bonus

Highlights: Results for quarter ending March 2004

- Consolidated revenues from software products and software development services for Q4 of FY 2003-04 at Rs. 22.83 crore against Rs 22.96 crore for Q4 of FY 2002-03.
- Earning per Share at Rs. 5.43 for Q4 of FY 2003-04 against Rs. 3.80 for Q4 of FY 2002-03.
- Board of Directors have recommended issue of Bonus Shares in the ratio of 1:1 (one equity share for every one equity share held).
- Profits up by 15.65 % in comparison to previous year. Profit After Tax (PAT) for this year at Rs. 9.73 crore against Rs. 8.41 cr. for the previous year.
- Profits up by 44.51 % in comparison to same quarter of previous year. Profit After Tax (PAT) for Q4 of FY 2003-04 at Rs. 4.35 crore. against Rs. 3.01 crore. for Q4 of FY 2002-03.

Some of the accolades won by Nucleus are:

- Nucleus received the best Partner award for "Building World Class Loan Management Solution on 9 iAS technology " by Oracle Corporation in 2003.
- IBS publications in their Annual sales League table (2002) ranked Nucleus's FinnOne no. 15th in Global sales.
- Nucleus ranked as the 2nd highest growing company from India in a consecutive two year period in the Deloitte annual list : ' Top 250 Deloitte Asia Pacific Technology awards 2004"
- Nucleus is ranked as one of the top 5 products companies by NASSCOM. (Annual Survey 2002)

**FINANCIAL RESULTS OF NUCLEUS SOFTWARE GROUP (CONSOLIDATED) FOR THE QUARTER AND YEAR ENDED
MARCH 31, 2004**

					Rs. in lacs
	Quarter Ended		Year Ended		
Particulars	March 31, 2004	March 31, 2003	March 31, 2004	March 31, 2003	
	Unaudited	Unaudited	Audited	Audited	
Net Sales/Income from Operations	2,282.93	2,296.24	8,009.07	8,882.79	
Other Income	49.19	32.00	144.32	76.95	
Total Income	2,332.12	2,328.24	8,153.39	8,959.74	
Total Expenditure	1,689.07	1,744.01	6,484.16	7,281.23	
(a) Personnel Expenses	1,040.88	1,007.52	4,003.41	4,029.69	
(b) Travelling	204.30	371.73	862.18	1,542.80	
(c) Other Expenditure	443.89	364.76	1,618.57	1,708.74	
Interest	-	1.70	0.14	17.17	
Depreciation	74.45	223.41	324.26	369.89	
Withholding Taxes	110.74	47.20	328.42	277.40	
Profit before Tax and Prior Period Adjustments (3-4-5-6-7)	457.86	311.92	1,016.41	1,014.05	
Prior Period Adjustments					
-Withholding Taxes	-	-	-	148.98	
-Others	-	-	-	(38.91)	
Provision for Taxation					
-Current	12.82	36.58	54.30	151.40	
-Deferred	10.12	(25.60)	(10.48)	(88.43)	
Net Profit (8-9-10)	434.92	300.94	972.59	841.01	
Paid up Equity Share Capital	803.29	791.27	803.29	791.27	
Reserves excluding Revaluation Reserves	-	-	5,982.88	5,182.20	
Total Number of Equity Shares	8,031,406	7,911,150	8,031,406	7,911,150	
Earnings Per Share (Rs.)					

Basic	5.43	3.80	12.23	10.63
Diluted	5.42	3.74	12.22	10.46

AUDITED FINANCIAL RESULTS OF NUCLEUS SOFTWARE EXPORTS LTD. FOR THE QUARTER AND YEAR ENDED MARCH 31,2004

	Rs. In Lacs			
	Quarter Ended		Year Ended	
Particulars	March 31, 2004	March 31, 2003	March 31, 2004	March 31, 2003
	Audited	Audited	Audited	Audited
Net Sales/Income from Operations	1,660.11	1,720.95	5,406.46	6,072.17
Other Income	50.97	31.41	157.02	73.16
Total Income	1,711.08	1,752.36	5,563.48	6,145.33
Total Expenditure	1,047.64	1,132.68	3,901.82	4,661.57
(a) Personnel Expenses	550.30	525.66	1,963.29	1,909.29
(b) Travelling	187.67	343.90	802.17	1,460.75
(c) Other Expenditure	309.67	263.12	1,136.36	1,291.53
Interest	-	1.70	0.14	17.16
Depreciation	63.91	208.33	268.52	316.29
Withholding Taxes	110.74	47.33	328.42	277.40
Profit before Tax and Prior Period Adjustments (3-4-5-6-7)	488.79	362.32	1,064.58	872.91
Prior Period Adjustments				
-Withholding Taxes	-	-	-	148.98
-Others	-	-	-	(38.91)
Provision for Taxation				
-Current	24.35	38.72	44.35	108.22
-Deferred	5.97	(27.52)	(14.65)	(80.91)
Net Profit (8-9-10)	458.47	351.12	1,034.88	735.53

Paid up Equity Share Capital	803.29	791.27	803.29	791.27
Reserves excluding Revaluation Reserves	-	-	5,849.30	4,986.33
Total Number of Equity Shares	8,031,406	7,911,150	8,031,406	7,911,150
Earnings Per Share (Rs.)				
Basic	5.72	4.44	13.02	9.30
Diluted	5.71	4.36	13.00	9.15
Aggregate of Non-Promoter shareholding				
-Number of Shares	2,628,022	2,334,424	2,628,022	2,334,424
-Percentage of Shareholding	32.72%	29.51%	32.72%	29.51%

Segment Reporting

Rs. In lac

	Quarter Ended March 31, 2004	Quarter Ended March 31,2003	Year Ended March 31,2004	Year Ended March 31,2003
Revenue by Geographical Segment				
India	292.23	267.20	1,266.62	1,104.46
Far East	551.43	360.55	1,660.36	1,888.98
Singapore	368.71	690.06	1,537.98	2,286.93
Others	447.74	403.14	941.50	791.80
Total	1,660.11	1,720.95	5,406.46	6,072.17
Less:- Inter Segment Revenue	-	-	-	-
Net Revenue From Operations	1,660.11	1,720.95	5,406.46	6,072.17
Segment Profit / (Loss) before tax and interest				
India	(23.04)	(20.16)	(16.14)	40.49
Far East	174.32	155.58	522.58	442.36
Singapore	190.60	297.76	651.38	768.35
Others	228.69	168.54	339.84	220.97
Total	570.57	601.72	1,497.66	1,472.17
Add:- Other Income	50.96	31.41	157.02	73.16
Less:- Interest	-	1.70	0.14	17.16

Less:- Other Unallocable Expenditure	132.74	269.11	589.96	655.26
Operating Profit before Tax and Prior Period Adjustments	488.79	362.32	1,064.58	872.91
Less: Prior Period Adjustments (net)	-	-	-	110.07
Operating Profit Before Tax	488.79	362.32	1,064.58	762.84
Capital Employed (Refer Note 12 below)	6,654.10	5,791.29	6,654.10	5,791.29

Notes: 1) The above quarterly and year ended results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on April 24, 2004.

2) The Company had revised the estimated useful life of certain classes of fixed assets during the year ended March 31,2003.

The effect of this revision in the books of account of the Company was given in last quarter of the year ended March 31,2003, Accordingly the depreciation for the quarter ended March 31,2003 includes Rs.147.20 lacs on account of impact of change in estimated useful lives for the period April 1, 2002 to December 31, 2002

3) The Board of Directors at their meeting held on April 24, 2004, proposed a dividend

of Rs. 2.50 per share (25 % on an equity share of par value Rs. 10/-) , subject to approval of members of the Company at the Annual General Meeting

4) The Board of Directors have recommended issue of Bonus Shares in the ratio of 1: 1 i.e., one equity share for every one equity share held.

The issue of Bonus Shares is subject to the approval of the members of the Company at the Annual General Meeting.

5) As on March 31, 2004 15,000, stock options as granted to employees under Employee Stock Option Scheme-1999 are outstanding.

6) During the year the paid up capital of the Company increased by Rs.12.03 lakhs due to allotment of 120,256 equity shares of Rs.10/- each to the employees in pursuance of stock options exercised during the year.

7) While there were no investor complaints pending at the beginning of the quarter, 3 investor complaints were received during the current quarter and all these complaints have been resolved.

8) During the year, the Company's securities were delisted from The Delhi Stock Exchange Association Ltd.,The Stock Exchange Ahmedabad and The Jaipur Stock Exchange Ltd. under applicable provisions of the Securities and Exchange Board of India(Delisting of Securities) Guidelines, 2003.

9) The Company has utilized the funds raised through preferential issue of equity shares in June 2001 in accordance with the objects stated in the offer document.

10) These accounts have been prepared in accordance with the applicable Accounting Standards issued by Institute of Chartered Accountants of India (ICAI).

11) Previous year/quarter figures have been regrouped /reclassified, wherever necessary.

12) Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.

By order of the Board

Date: April 24, 2004

Vishnu R Dusad

Place: NOIDA

Managing Director