



**Nucleus Software Exports Ltd.**  
Data Sheet

[P&L](#)

[Operating Metrics](#)

**CONSOLIDATED FINANCIAL RESULTS OF NUCLEUS SOFTWARE EXPORTS LIMITED AND SUBSIDIARIES**

(INR Lakhs)	Q2 FY 20 #	Q1 FY 20 #	FY 2019#	FY 2018#	FY 2017*	FY 2016*	FY 2015*
<b>Income from Software Services and Products</b>	<b>12,822</b>	<b>12,405</b>	<b>48,403</b>	<b>41,181</b>	<b>37,239</b>	<b>34,870</b>	<b>35,314</b>
Employee benefit expense	8,062	8,232	31,353	27,697	24,526	22,684	20,144
Operating and other expenses	2,675	2,351	8,524	7,615			
Travel expenditure	-	-			1,318	2,099	2,001
Finance Cost (Bank Charges)	29	29	51	51	54	62	54
Other expenses	-	-			6,165	7,007	6,584
<b>Total Expenses</b>	<b>10,766</b>	<b>10,612</b>	<b>39,929</b>	<b>35,363</b>	<b>32,064</b>	<b>31,851</b>	<b>28,783</b>
<b>EBITDA</b>	<b>2,056</b>	<b>1,793</b>	<b>8,475</b>	<b>5,818</b>	<b>5,176</b>	<b>3,019</b>	<b>6,531</b>
Depreciation	320	302	993	704	1,121	1,222	1,197
<b>Operating Profit after Interest, Depreciation</b>	<b>1,736</b>	<b>1,491</b>	<b>7,481</b>	<b>5,114</b>	<b>4,055</b>	<b>1,797</b>	<b>5,334</b>
Other Income	1,139	651	2,147	2,872	2,985	2,591	3,331
<b>Profit before Tax</b>	<b>2,875</b>	<b>2,142</b>	<b>9,629</b>	<b>7,986</b>	<b>7,040</b>	<b>4,388</b>	<b>8,665</b>
Tax Expense	766	485	2,175	1,731	770	1,141	2,194
<b>Profit after Tax</b>	<b>2,109</b>	<b>1,658</b>	<b>7,454</b>	<b>6,255</b>	<b>6,269</b>	<b>3,247</b>	<b>6,471</b>
EPS	7.26	5.71	25.67	20.47	19.36	10.03	19.98

NOTE : Previous period/year figures have been regrouped /reclassified, wherever necessary

#The above financial results from Q1 FY 2018 onwards have been prepared on the basis of Indian Accounting Standards (Ind-AS) pursuant to the notification issued by Ministry of Corporate Affairs on February 16, 2015.

CONSOLIDATED FINANCIAL							
	Q2 FY 20	Q1 FY 20	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015
<b>Revenue by geography segment</b>							
INDIA	33.5%	28.0%	30.8%	30.8%	27.1%	19.5%	15.8%
FAR EAST	9.5%	11.5%	13.0%	15.1%	16.0%	16.5%	16.6%
SOUTH EAST ASIA	20.6%	23.8%	23.3%	21.8%	21.1%	22.5%	22.2%
EUROPE /U.K.	7.9%	11.1%	10.4%	10.2%	12.4%	11.9%	9.8%
MIDDLE EAST	14.5%	17.0%	15.8%	15.1%	14.0%	16.3%	19.3%
AFRICA	3.2%	4.4%	4.5%	2.7%	2.4%	3.9%	5.6%
AUSTRALIA	5.2%	3.0%	1.9%	2.6%	4.7%	7.1%	7.6%
REST OF THE WORLD	5.6%	1.2%	0.3%	1.7%	2.3%	2.3%	3.1%
<b>Revenue by business segment</b>							
<b>PRODUCTS</b>	<b>79.0%</b>	<b>78.4%</b>	<b>79.2%</b>	<b>79.2%</b>	<b>77.4%</b>	<b>75.1%</b>	<b>72.4%</b>
<i>Own</i>	78.4%	77.8%	78.6%	78.4%	76.5%	74.4%	71.1%
<i>Trading</i>	0.6%	0.6%	0.6%	0.8%	0.9%	0.7%	1.3%
<b>PROJECTS &amp; PROFESSIONAL SERVICES</b>	<b>21.0%</b>	<b>21.6%</b>	<b>20.8%</b>	<b>20.8%</b>	<b>22.6%</b>	<b>25.0%</b>	<b>27.6%</b>
<b>Currency-wise Revenues</b>							
INR	33.5%	28.0%	30.8%	30.8%	27.1%	19.5%	15.8%
JPY	3.7%	4.1%	5.2%	6.5%	6.7%	6.9%	6.9%
SGD	10.9%	10.7%	10.3%	8.5%	8.3%	10.3%	10.2%
USD	34.4%	37.6%	37.0%	41.5%	44.6%	44.5%	47.7%
MYR	1.0%	1.5%	1.6%	1.5%	1.0%	0.7%	1.3%
EURO	1.3%	1.4%	1.4%	3.0%	3.6%	5.2%	2.7%
GBP	6.5%	9.6%	8.9%	2.2%	0.7%	0.8%	0.5%
CHF	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%
AUD	5.2%	3.0%	1.9%	2.6%	4.7%	7.1%	7.6%
AED	2.7%	3.2%	2.0%	2.3%	2.6%	3.9%	6.4%
ZAR	0.7%	0.8%	0.8%	1.0%	0.7%	1.1%	0.6%
KRW	-	-	-	-	-	-	0.1%
SEK	-	-	-	-	-	-	-
<b>Employee Metrics</b>							
<b>Total Employees</b>	<b>2,128</b>	<b>2,058</b>					
Technical	1,895	1,822					
Non-Technical	233	236					
Male	1,568	1,523					
Female	560	535					
Between 20 and 30 years	1,169	1,167					
Between 31 and 40 years	643	616					
Between 41 and 50 years	267	234					
51 years and above	49	41					
<b>NOTE : Previous period/year figures have been regrouped /reclassified, wherever necessary</b>							