



**CHAMBAL FERTILISERS AND CHEMICALS LIMITED**

October 29, 2018

**BSE Limited**  
Phiroze Jeejeebhoy Towers  
25<sup>th</sup> Floor, Dalal Street  
Mumbai – 400 001

**The Secretary**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the period ended September 30, 2018, which shall be shared with the Analysts/ Institutional Investors.

You are requested to notify your constituents accordingly.

Thanking You

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

**Rajveer Singh**

Vice President- Legal & Secretary

**Encl. : a/a**

## *Enriching Land, Transforming Lives*



**Investor Presentation for the  
Quarter and Six Months Ended  
September 30, 2018**

## Financial Performance Highlights (Standalone)

(Rs.in Crores)

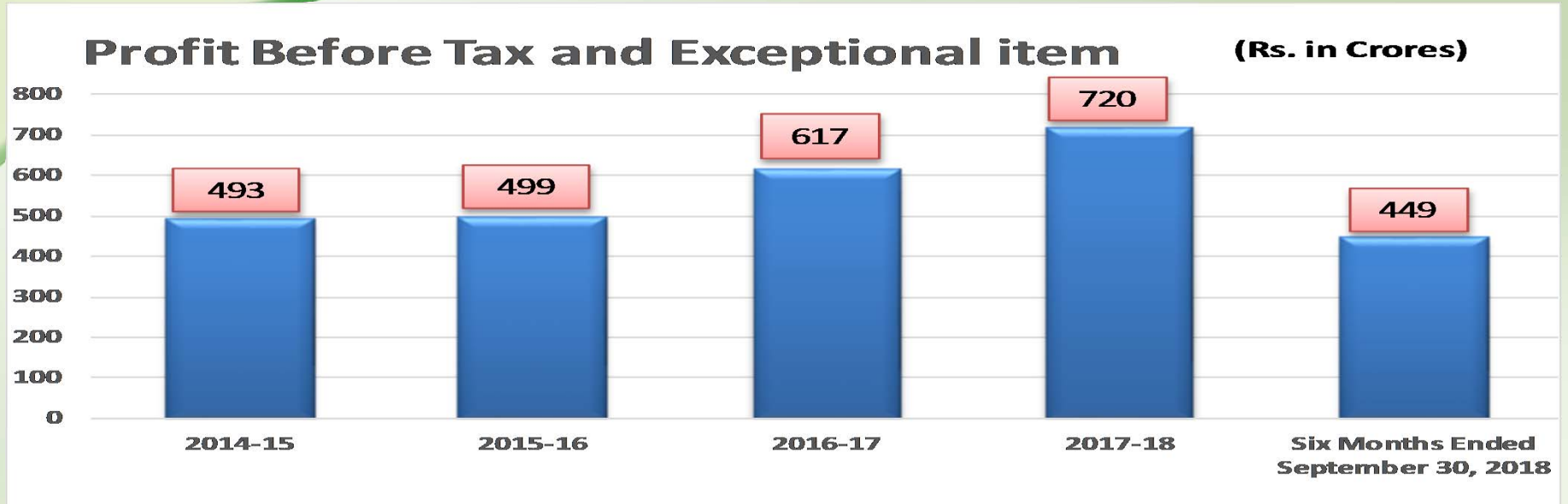
Particulars	Quarter Ended			Six Months Ended		Year Ended
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
<b>EBITDA from Continuing Operations</b>	<b>285.29</b>	<b>285.08</b>	<b>273.99</b>	<b>570.37</b>	<b>535.71</b>	<b>933.11</b>
Interest	(47.77)	(40.90)	(38.34)	(88.67)	(82.26)	(150.09)
Depreciation	(17.01)	(16.09)	(17.96)	(33.10)	(35.84)	(62.89)
<b>Profit before Tax from Continuing Operations</b>	<b>220.51</b>	<b>228.09</b>	<b>217.69</b>	<b>448.60</b>	<b>417.61</b>	<b>720.13</b>
<b>Profit after Tax from Continuing Operations</b>	<b>145.00</b>	<b>155.38</b>	<b>144.28</b>	<b>300.39</b>	<b>279.57</b>	<b>476.49</b>
Profit / (Loss) from Discontinued Operations (Net of tax)	-	-	(3.03)	-	1.97	3.68
<b>Profit after Tax (without Other Comprehensive Income)</b>	<b>145.00</b>	<b>155.38</b>	<b>141.25</b>	<b>300.39</b>	<b>281.54</b>	<b>480.17</b>

## Production and Sales (Quantity)

Particulars	Unit	Quarter ended			Six Months Ended		Year Ended
		30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
Urea- Production	Lakhs/ MT	5.31	5.53	5.59	10.84	9.84	20.93
Urea- Sale	Lakhs/ MT	5.66	6.41	5.62	12.07	10.70	20.74
DAP / NPK Sale	Lakhs/ MT	2.43	1.80	2.87	4.23	5.45	8.91
MOP - Sale	Lakhs/ MT	0.62	0.43	0.74	1.05	1.54	2.56



# Financial Performance from Continuing Operations



\* After considering Rs.392 Crore towards provision for diminution in value of investment.

## Subsidy Receipt

(Rs. in Crores)

Particulars	Six Months Ended		Year Ended
	30.09.2018	30.09.2017	31.03.2018
Urea	1672.75	972.26	2,811.71
P&K	# 808.97	1016.69	1397.01
Other Misc	0.05	11.62	18.83
<b>Total</b>	<b>2,481.78</b>	<b>2,000.57</b>	<b>4,227.55</b>

**# This includes Rs.383.73 crores received during the financial year 2017-18 through Special Banking Arrangement. However, the same has been adjusted from subsidy during the Six Months Ended September 30, 2018.**

## Subsidy Outstanding

(Rs. in Crores)

Particulars	As at	As at	As at
	30.09.2018	30.09.2017	31.03.2018
Urea	1852.88	1335.89	1,464.30
P&K	658.52	785.49	868.72
Other Misc.	32.08	36.39	30.65
<b>Total</b>	<b>2,543.49</b>	<b>2,157.77</b>	<b>2,363.67</b>



# Loan Outstanding

(Rs. in Crores)

Particulars	As at		As at
	30.09.2018	30.09.2017	31.03.2018
Long term Loan - Fertilisers	175.00	-	175.00
Long term Loan - new Urea Project	3,868.52	2,007.59	2,981.48
Working Capital Loan	3,065.41	2,848.48	2,452.18*
<b>Total</b>	<b>7,108.93</b>	<b>4,856.08</b>	<b>5,608.66</b>

\*After exclusion of Rs. 383.73 Crores received against subsidy under Special banking arrangement, the working capital loan shall work out to Rs. 2,068.45 Crores.





## New Urea Project – Progress Status

- **Pre-commissioning activities like cooling water flushing, air blowing and steam blowing are complete. Commissioning of Urea and Ammonia Plant is in progress.**
- **Offsite and utility facilities have been commissioned and are operational.**
- **New gas metering station at the terminal of GAIL (India) Limited is functional for supply of natural gas.**
- **Total expenditure on new Urea Project till September 30, 2018 is INR 4,720.75 Crore.**



**CHAMBAL FERTILISERS  
AND CHEMICALS LIMITED**

**Thank You**