



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

August 3, 2022

BSE Limited
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2022, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking You,

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

Rajveer Singh
Vice President - Legal & Secretary

Encl.: a/a



**CHAMBAL FERTILISERS
AND CHEMICALS LIMITED**

INVESTOR PRESENTATION

Quarter Ended June 30, 2022



Disclaimer

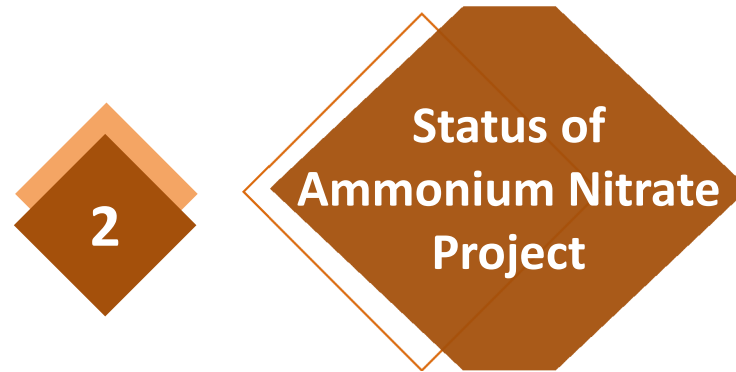
The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/ likely events or circumstances.

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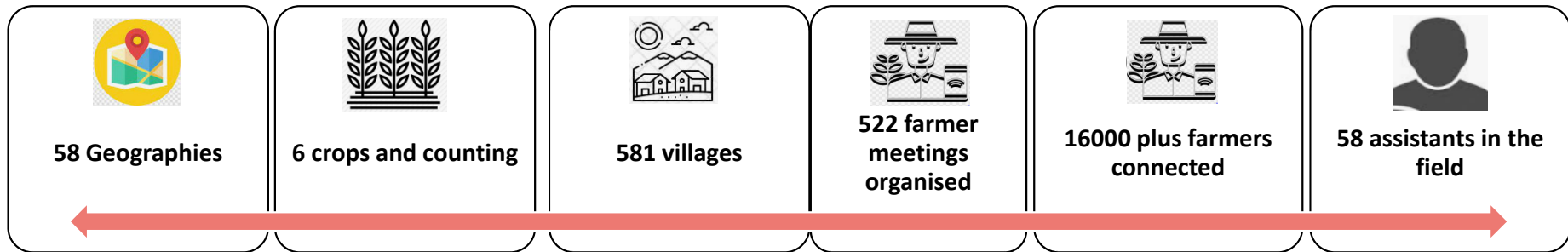


Business Overview



- Strong performance driven by healthy demand across both Urea and non urea businesses
- Higher sales volumes of P&K fertilisers
- Strong double digit growth of Crop Protection Chemicals and Specialty Nutrients continues
- Several new Crop Protection Chemicals introduced (17% of product portfolio)
- Seed to Harvest program progressing well - focus on identifying key markets, products and crops to create substantial value
- Higher input prices led to increase in working capital, partially offset by significant increase in market collections and subsidy
- Technical Ammonium Nitrate project in progress

Seed to Harvest Program



Glimpses



Product Portfolio Enhanced with New Age Products



Insecticide
UTTAM FENTOL
(Tolfenpyrad 15 % EC)



Insecticide
PIFRO
(Fipronil 5% SC)



Herbicide
UTTAM FILLIP
(Bispyribac sodium
10% SC)



Selective Herbicide
UTTAM FLUZI
(Fluazifop – p – butyl
13.4% + fomesafen
11.1% SL)



Herbicide
UTTAM TEMONE
(Tembotrione 34.4%
SC)

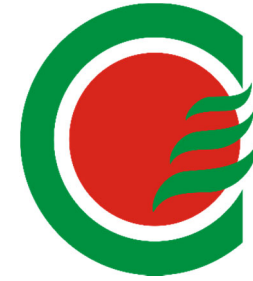


Technical Ammonium Nitrate Project

Status of Technical Ammonium Nitrate (TAN) Plant



- Overall progress as per plan
- Commercial discussions on-going
- The process of statutory approvals on track
- Domestic Production of TAN shall also support “**Atmanirbhar**” initiative of the Government of India



Performance - Quarter Ended June 30, 2022



Performance Highlights : Q1 FY 2022-23 Vs Q1 FY 2021-22

(Rs. Crore except EPS)

STANDALONE

Q1 FY 2022-23	P&L Summary	Q1 FY 2021-22	% Change
7291	Revenue	3540	106
700	EBITDA	617	13
576	PBT	513	12
406	PAT	342	19
559	Cash Profit	500	12
Rs. 9.77	EPS	Rs. 8.22	19

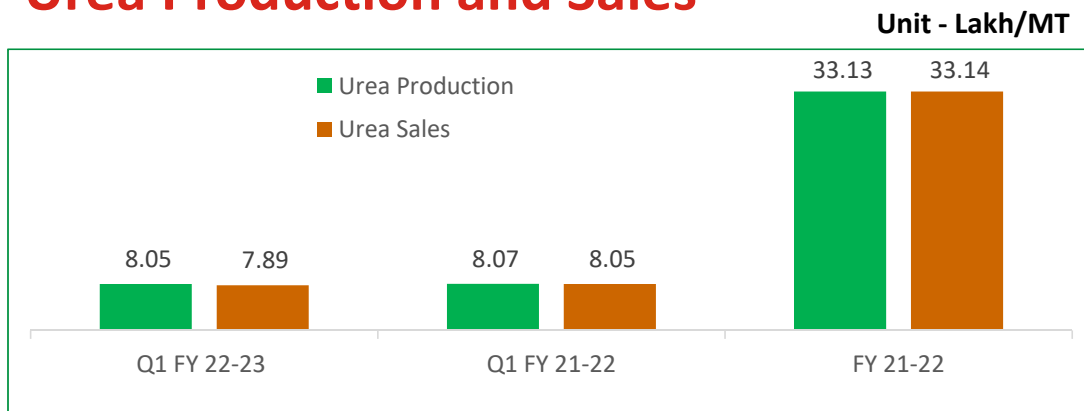
CONSOLIDATED

342	PAT	381	(10)
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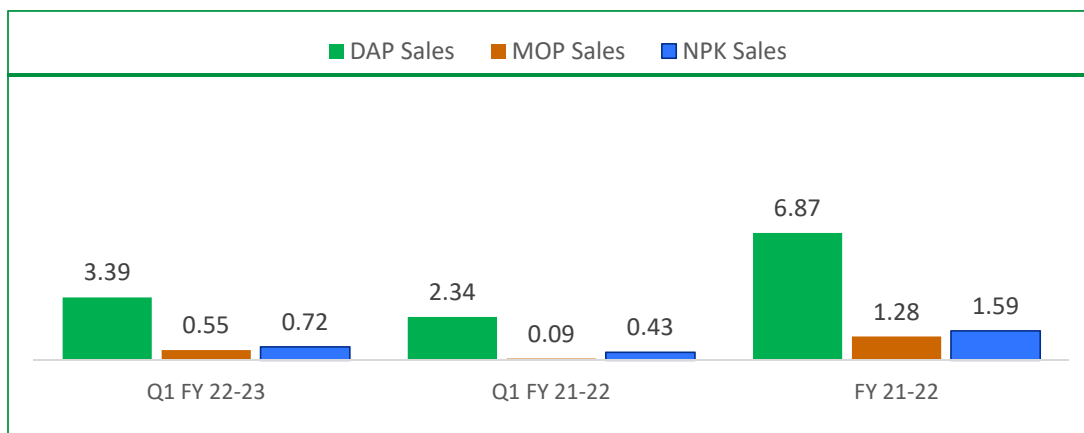
- Highest ever Standalone EBITDA, PBT and PAT in Q1
- Urea plants performed well and achieved better energy efficiency

- Planned maintenance of the plant by Joint Venture - Indo Maroc Phosphore S.A. IMACID, Morocco

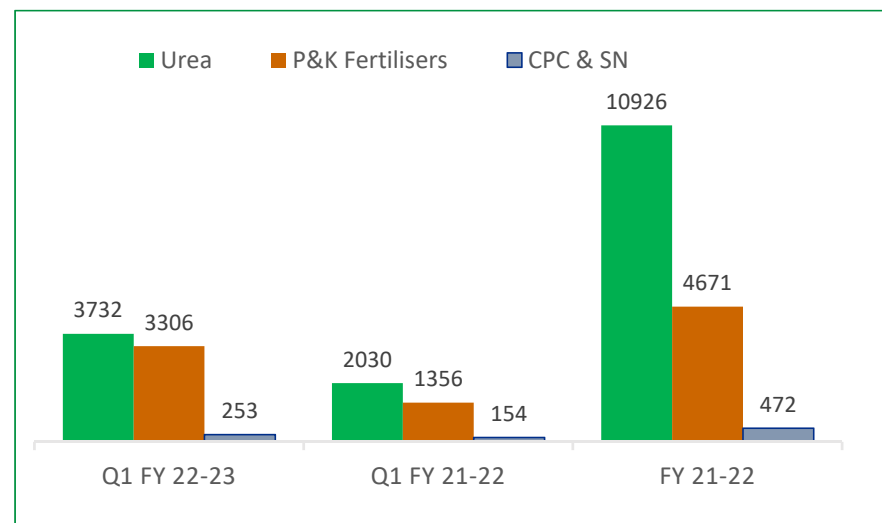
Urea Production and Sales



P & K Fertiliser Sales



Revenue from Operations (Rs. Crore)



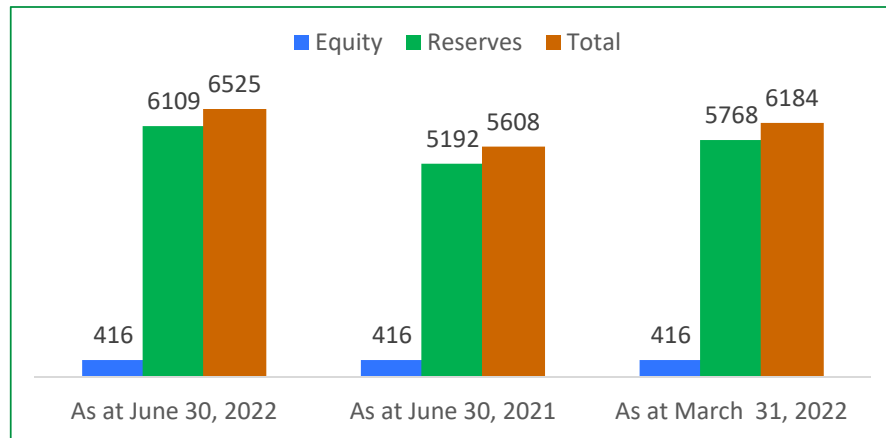
- Urea: Revenue increased due to high gas prices
- P&K Fertilisers: Higher revenue due to higher volumes and prices
- Crop Protection Chemicals (CPC) & Specialty Nutrients (SN): Strong double digit growth of around 64%





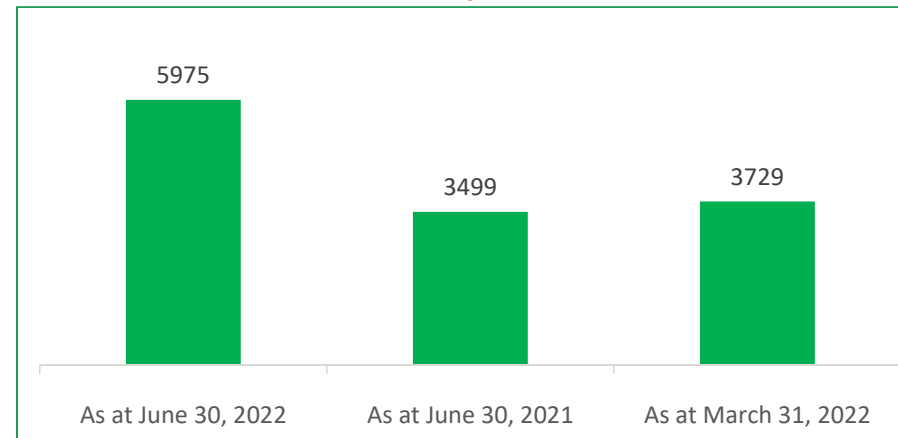
Financial Position - Standalone

Total Shareholders' Funds

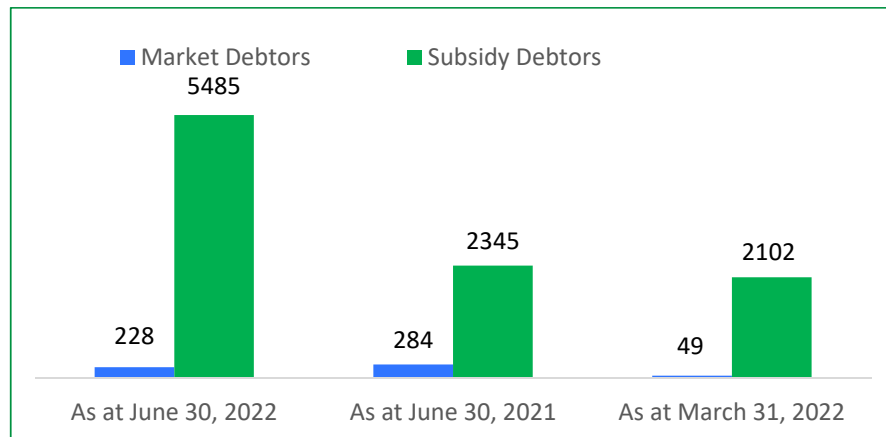


Net Debt (net of cash surplus)

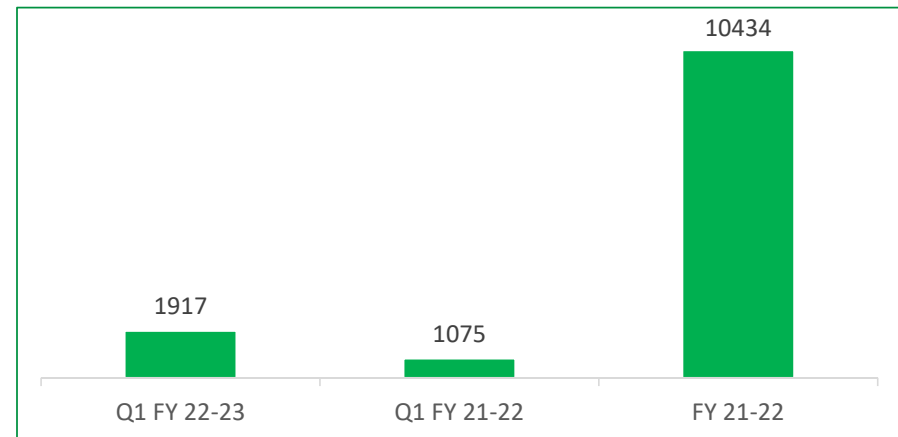
(Rs. Crore)



Receivables



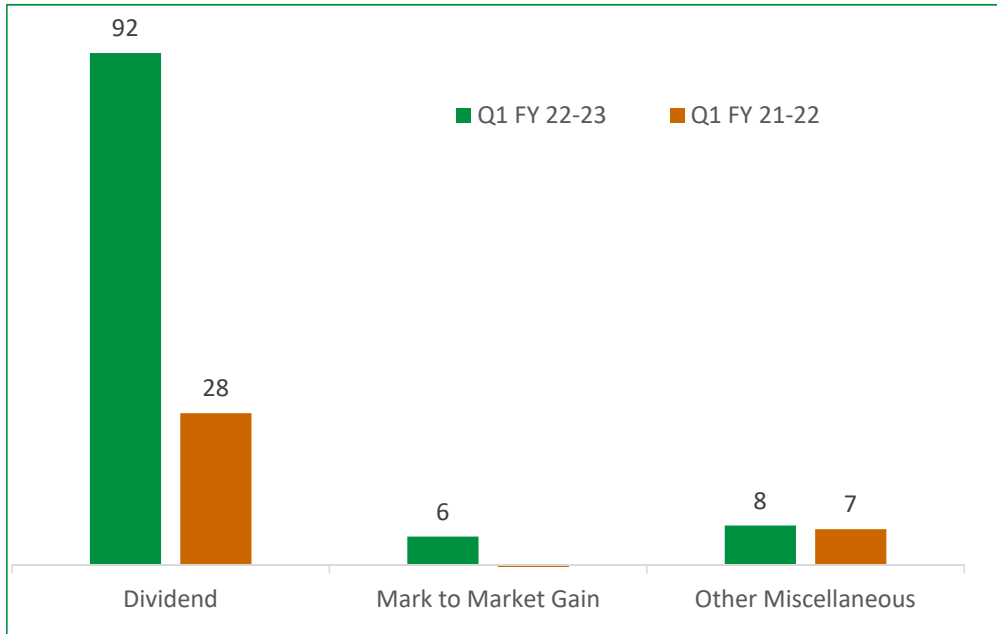
Subsidy Received



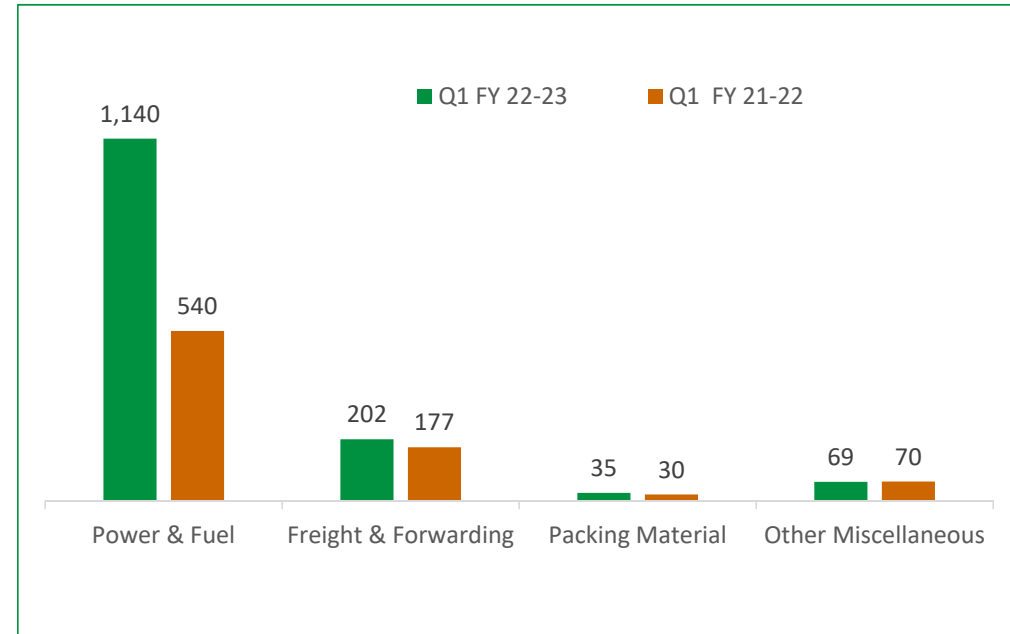


(Rs. Crore)

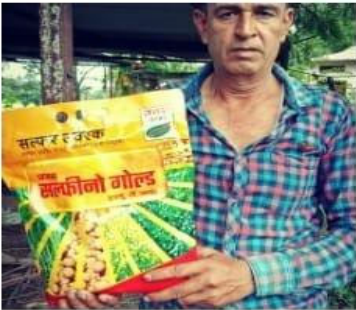
Major Items of Other Income - Standalone



Major Items of Other Expenses - Standalone



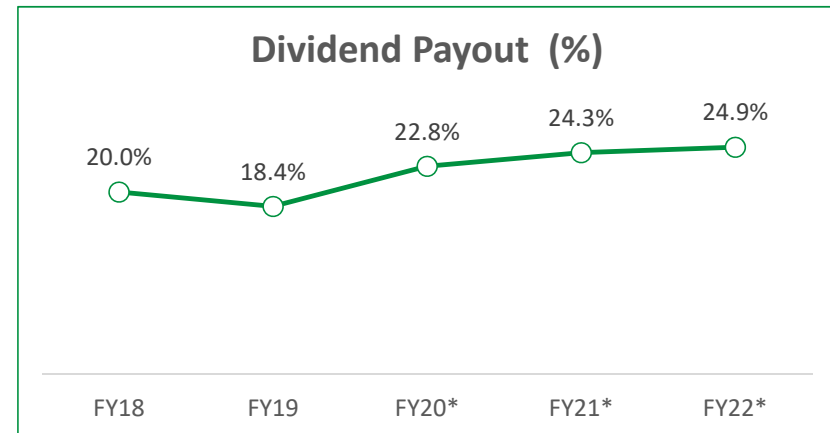
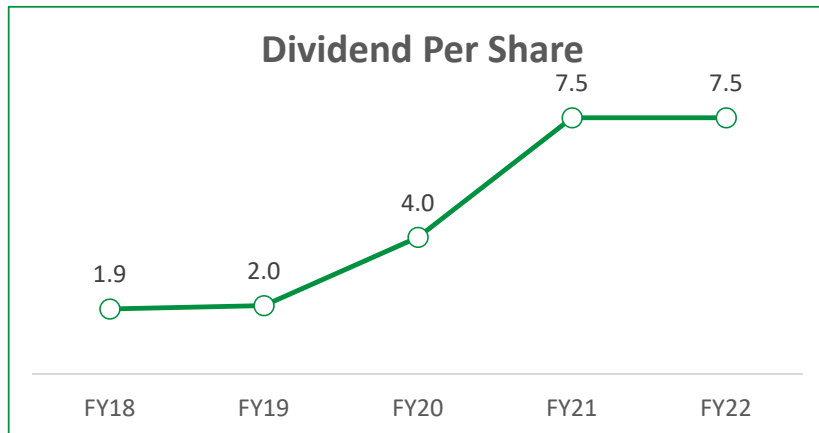
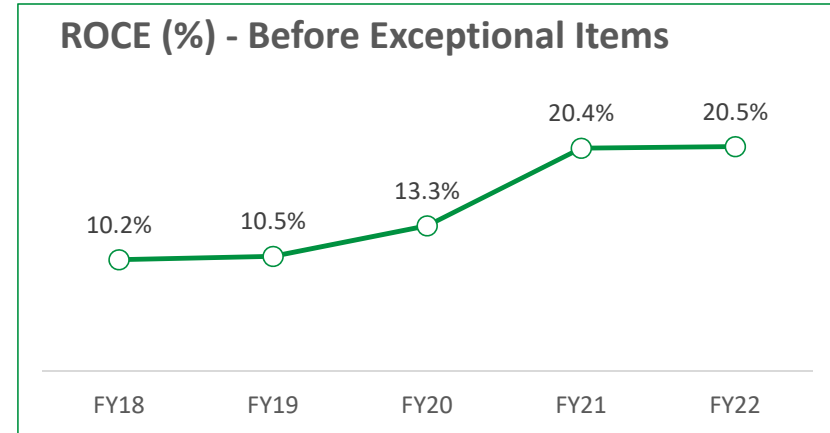
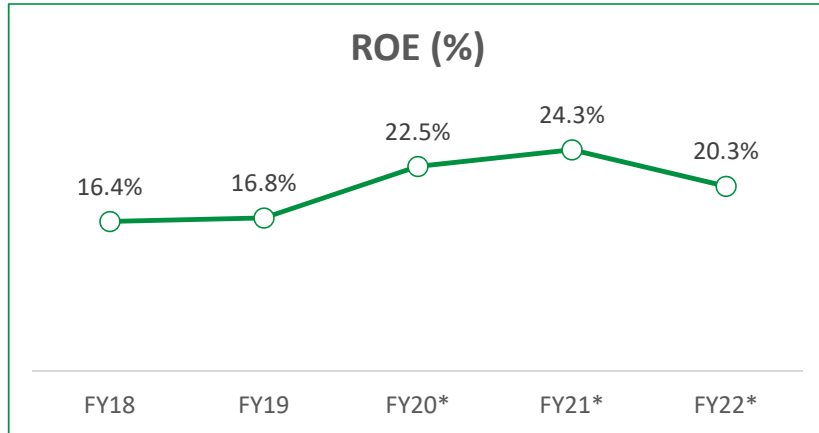
- Increase in Power & Fuel due to substantial increase in gas prices.
- Increase in Freight & Forwarding mainly due to higher volumes of P&K fertilisers.
- Increase in Packing Material mainly due to higher volumes of P&K fertilisers.



Financial Ratios - Past Periods



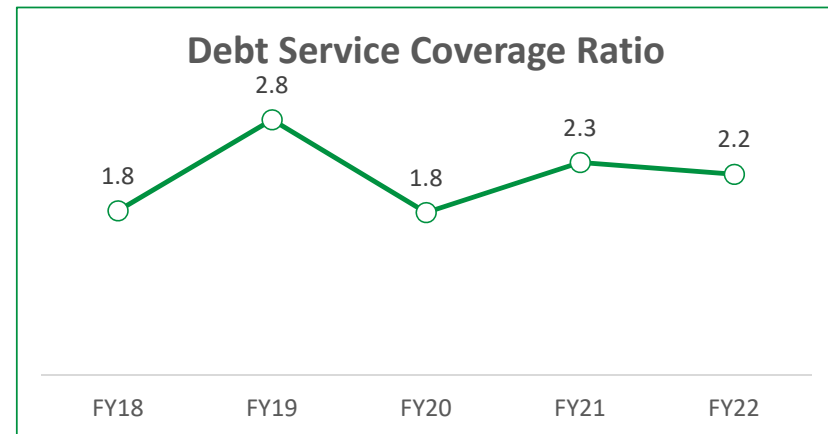
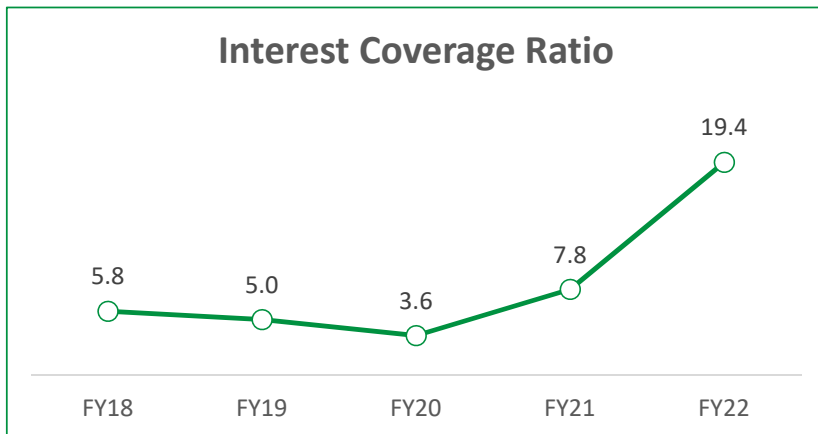
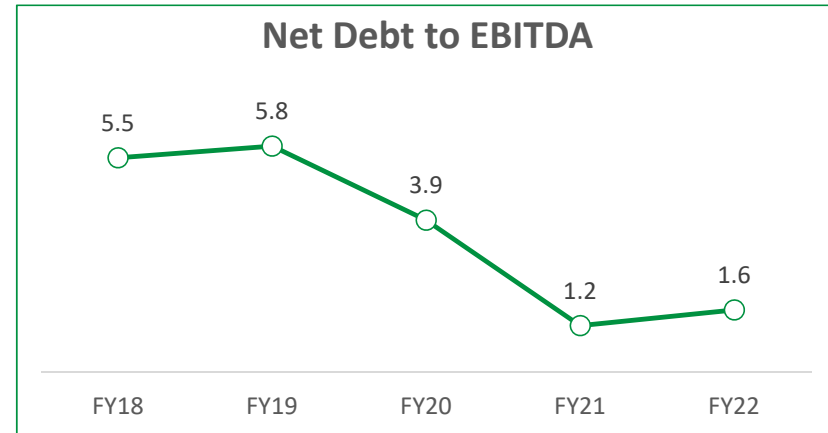
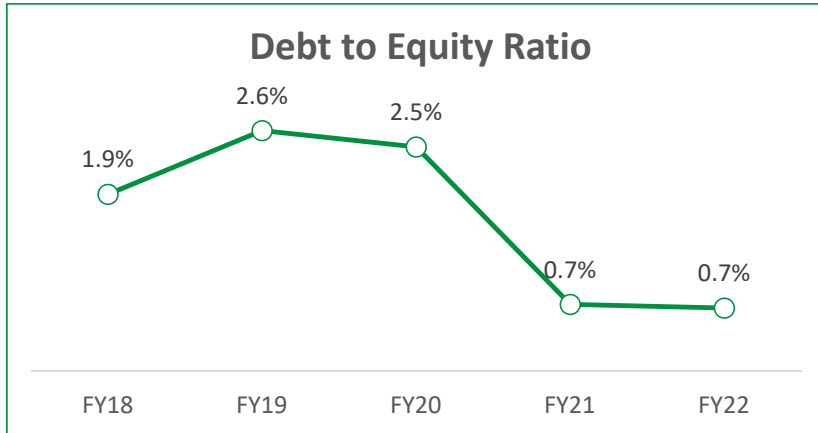
Financials Ratios (Standalone) – Continued Operations



**Excluding one time deferred tax benefit of Rs. 344 crore , Rs. 61.25 crore and Rs. 33 Crore crore during FY 2020, FY 2021 and FY 2022 respectively.*





Financials Ratios (Standalone) – Continued Operations




Contact Us





For queries and requests, please contact:


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www.chambalfertilisers.com