

June 27, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “TezJet Partners with RateGain to Strengthen Pricing Agility and Route Profitability in Central Asia”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on '*TezJet Partners with RateGain to Strengthen Pricing Agility and Route Profitability in Central Asia*'.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

TezJet Partners with RateGain to Strengthen Pricing Agility and Route Profitability in Central Asia

Noida, 27th June 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry, today announced that TezJet, Kyrgyzstan's regional airline, has selected AirGain, RateGain's advanced pricing intelligence platform for airlines, to gain real-time competitive insights. The partnership reinforces TezJet's commitment to using intelligent pricing tools to offer better value and streamlined journeys throughout Central Asia.

Founded in 2013 and headquartered in Bishkek, TezJet has quickly emerged as a critical player in regional aviation, operating scheduled services across Kyrgyzstan with a growing interest in international expansion. In September 2024, the airline marked a major step forward with its first international route to Tashkent, Uzbekistan. With a mixed fleet that includes the legendary McDonnell Douglas MD-83 and Avro RJ85 aircraft, TezJet is focused on revitalizing air connectivity in a region traditionally underserved by modern aviation infrastructure.

As part of its growth strategy, TezJet is investing in digital transformation to drive operational efficiency, optimize route planning, and boost profitability across its expanding network. The partnership with RateGain reflects the airline's commitment to adopting intelligent, data-driven tools that enhance its competitive edge.

With Central Asia witnessing a surge in regional and cross-border travel demand, TezJet is adopting an agile, analytics-led approach to pricing. By deploying AirGain, the airline's commercial teams will now gain access to real-time airfare data across websites, OTAs, and GDS channels. This enables faster reaction to market shifts, improved fare competitiveness, and better protection of yield on strategic routes.

Arun Kumar Singh, CEO of TezJet, said: "As we expand TezJet's footprint across the region and beyond, having a pricing strategy that's both responsive and intelligent is essential. Partnering with AirGain gives us deep visibility into the competitive landscape, allowing us to make faster decisions that enhance profitability while maintaining the affordability our passengers expect."

Vinay Varma, Senior Vice President and General Manager at AirGain, commented: "We are thrilled to welcome TezJet to the AirGain family. Central Asia is a promising yet challenging market where airlines must continuously adapt to demand volatility and pricing sensitivity. TezJet is among the early adopters of *AirGain Vue*, our next-generation pricing intelligence dashboard. With Vue and our core market intelligence capabilities, TezJet will have a decisive advantage in staying ahead of the curve—driving route-level profitability and sustaining growth in an increasingly competitive landscape."

With this partnership, AirGain continues its mission to empower regional carriers with cutting-edge fare intelligence. AirGain's AI-driven Route Performance Digest, which will be made available to select airline partners, delivers automated daily insights to highlight pricing anomalies and route-level performance gaps — a critical capability for nimble, low-cost operators like TezJet navigating a rapidly evolving market landscape.

About TezJet:

Based in Bishkek, Kyrgyzstan, TezJet is a regional airline providing essential air connectivity across domestic and international routes in Central Asia. Operating a fleet of Avro RJ85 and McDonnell Douglas aircraft, TezJet is committed to safety, reliability, and expanding affordable air travel across underserved regions. Learn more at www.flytezjet.com.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com

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