

June 05, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on "RateGain's Booking Engine Partners with Razorpay to Power Seamless Hotel Payments Across India"

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on '*RateGain's Booking Engine Partners with Razorpay to Power Seamless Hotel Payments Across India*'.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

RateGain's Booking Engine Partners with Razorpay to Power Seamless Hotel Payments Across India

Noida, 5th June 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry today announced a strategic partnership between its Booking Engine and Razorpay, India's leading full-stack payments and banking platform for businesses.

This partnership is designed to provide hotels across India with a secure, modern, and frictionless payment processing solution. By integrating Razorpay's advanced payment infrastructure, hotels using RateGain's Booking Engine will be empowered to offer their guests a seamless and flexible transaction experience.

With this partnership, RateGain will now enable hotel guests to choose from a wide range of payment options, including UPI (Unified Payments Interface), mobile wallets, net banking, domestic and international credit and debit cards, EMIs (via cards or cardless), and Pay Later solutions.

This comprehensive range of payment options ensures a seamless booking experience for both domestic and international travelers, empowering the hospitality industry to meet the evolving expectations of today's digital-first consumers.

The integration also enhances operational efficiency for hoteliers. Real-time transaction tracking, automated settlement reports, and centralized dashboards simplify the reconciliation process, reducing manual workloads and minimizing errors. On the security front, Razorpay brings PCI DSS Level 1 and System and Organization Control 3 (SOC 3) compliance along with advanced fraud detection tools, ensuring every transaction is protected to the highest standards.

Yogeesh Chandra, Chief Strategy Officer, RateGain, commented on the partnership, "At RateGain, our focus is on helping hotels maximize revenue by simplifying guest experiences and driving higher conversion. This integration with Razorpay gives hoteliers a competitive edge, offering guests the flexibility to pay how they prefer while reducing checkout friction and increasing conversion. As part of RateGain's AI-first strategy, it also enables smarter automation behind the scenes to streamline operations and support faster decision-making."

Commenting on the partnership, **Rahul Kothari, COO, Razorpay**, said, "With India's travel and hospitality sector projected to reach \$125 billion by 2027, and over 70% of hotel bookings expected to be made digitally, the need for secure, seamless, and intelligent payment solutions has never been more critical. At Razorpay, we see payments as a strategic enabler for the industry's growth. Our partnership with RateGain is a testament to this belief, bringing together deep industry expertise and cutting-edge technology to empower hotels across India. By enabling real-time, reliable, and flexible payments, we're helping hoteliers not just meet but exceed the expectations of today's traveler."

As India's hospitality industry embraces rapid digitalization, the need for AI-driven, guest-centric solutions continues to grow. This integration reinforces RateGain's vision of building intelligent, connected platforms that streamline operations, personalize experiences, and drive direct revenue for hotels.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com

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