

May 05, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “RateGain announces appointment of new Chief Financial Officer and Chief Technology Officer”

Dear Sir / Ma’am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on ‘*RateGain announces appointment of new Chief Financial Officer and Chief Technology Officer*’.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

RateGain announces appointment of new Chief Financial Officer and Chief Technology Officer

Noida, May 5th, 2025: RateGain Travel Technologies Limited (NSE: RATEGAIN), a global provider of AI-powered SaaS solutions for the travel and hospitality industry, today announced the appointment of Deepak Kapoor as its Chief Technology Officer and Rohan Mittal as its new Chief Financial Officer.

Rohan Mittal brings over 18 years of experience in financial leadership, business transformation, and strategic planning. Most recently, he served as the Group Chief Financial Officer at Yatra Online Inc., where he played a pivotal role in listing the company on the Indian stock exchanges.

Before Yatra, Mr. Mittal held key leadership positions at AllCargo Logistics (AllCargo), where he was leading efforts to double AllCargo's revenue and turned around Gati to improve its share price in less than 12 months. In addition to this, he played a pivotal role in making the organization future ready by leading Gati's technology transformation.

His expertise in mergers and acquisitions, fundraising, and financial controllership will be invaluable to RateGain as the company continues to expand its global presence and drive innovation using AI for its customers.

Bhanu Chopra, Founder and Managing Director of RateGain, commented, "Rohan's ability to drive growth across businesses and a deeper understanding of turning strategy into action will be key for driving growth at RateGain as we get ready to deepen our commitment for an AI-led future. I welcome him to the team and wish him the best of luck."

Recognized as 'Young CFO of the Year' by Transformance and World HRD Congress, as well as made it to the Business World 40 under 40 Finance for his exemplary leadership and contributions to the industry. Rohan will succeed Tanmaya Das who has played a pivotal role over the last 10 years in driving RateGain's growth and will be with RateGain till 30th June to help with a smooth transition.

Recognizing Tanmaya's contribution to RateGain's growth Bhanu further added, "I want to extend my heartfelt gratitude to Tanmaya Das on behalf of RateGain, who served as CFO for over a decade. During his tenure, Tanmaya played a pivotal role in shaping RateGain's financial strategy, leading the company through significant milestones including its successful IPO, multiple acquisitions, and sustained global expansion. His steady leadership and deep financial acumen were instrumental in positioning RateGain as a financially strong and resilient organization. As he steps away to take a well-deserved career break, the entire RateGain family wishes him the very best for the next chapter."

RateGain also elevated Deepak Kapoor as Chief Technology officer, who has played an instrumental role in the development of AI-based SaaS products and cloud-native data and application platforms for RateGain. As RateGain builds on its vision of being an AI-first company, Deepak Kapoor's leadership will play a critical role in accelerating RateGain's journey to help customers with products that make it easy to unlock new revenue.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com.

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