

June 03, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on "RateGain Introduces REMO: Its First AI Employee Focused on Empathy and Inclusion"

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on '*RateGain Introduces REMO: Its First AI Employee Focused on Empathy and Inclusion*'.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

RateGain Introduces REMO: Its First AI Employee Focused on Empathy and Inclusion

Noida, 3rd June 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry, today announced the launch of REMO, its first AI employee, developed to reimagine how people experience the workplace.

Joining RateGain's People and Culture team, REMO is not just a digital co-worker, it is a bold step towards building a more human, inclusive, and empathetic workplace. As an always-on conversational AI, REMO combines intelligence, accessibility, and emotional sensitivity to create a safe space for every employee—one where they can speak freely, reflect deeply, and feel genuinely heard.

REMO is a natural extension of RateGain's AI-first strategy and brings to life our AI & I philosophy, a commitment to using AI not to replace, but to elevate people by putting empathy, individuality, and impact at the center of every interaction. Designed to embed intelligence not only across products and customer experiences but into the very cultural fabric of the organization, REMO is built to listen without judgment. It enables employees to share honest feedback, talk about career aspirations, raise concerns, reflect on leadership, or simply check in on their emotional well-being. It's intuitive, responsive, and constantly evolving to support the needs of a dynamic, distributed workforce.

"At RateGain, innovation doesn't stop at products, it extends to how we think about people," said **Bhanu Chopra, Founder and Managing Director, RateGain**. "REMO reflects our belief that AI, when used with intent and empathy, can create more meaningful connections and a healthier workplace. It's a powerful step in putting our people at the center of our AI journey."

"REMO is where empathy meets intelligence," said **Sahil Sharma, CHRO, RateGain**. "In building a future-ready organization, we believe AI must work for people, not the other way around. With REMO, we're enabling every RateGain employee to be heard, to grow, and to feel supported anytime, anywhere."

By removing filters, bias, and barriers to open dialogue, REMO transforms traditional workplace conversations. It empowers employees to speak in their own words, on their own terms, whenever they need to. This marks a significant milestone in RateGain's ongoing mission to combine AI with purpose and shape a future where technology does not replace human experience.

With the introduction of REMO, RateGain becomes one of the first companies globally to integrate a conversational AI co-worker into its organizational structure, setting a new benchmark for how AI can foster trust, transparency, and psychological safety. REMO isn't just a product, it's a cultural shift that redefines how organizations can build with, and for, their people.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com

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