

JM FINANCIAL LIMITED
CONSOLIDATED FINANCIAL RESULTS

PART I - STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2017

Rupees in Lakh

Sr. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2017 Audited	31.12.2016 Unaudited	31.03.2016 Audited	31.03.2017 Audited	31.03.2016 Audited
1	Income from operations					
	(a) Fees & commission	14,449.34	8,501.21	10,265.82	39,078.59	31,575.70
	(b) Brokerage	4,890.83	3,804.06	3,190.30	16,141.97	13,468.07
	(c) Interest and other income on fund based activities	47,753.63	41,858.36	28,746.46	160,003.93	104,440.46
	(d) Other operating income	5,358.03	5,177.13	4,197.71	20,500.08	17,796.71
	Total income from operations	72,451.83	59,340.76	46,400.29	235,724.57	167,280.94
2	Expenses					
	(a) Employee benefits expense	7,985.84	8,077.66	7,157.57	30,581.55	26,391.48
	(b) Sub-brokerage, fees & commission	2,172.39	2,118.95	1,818.69	9,225.61	7,703.85
	(c) Operating and other expenses	7,704.60	4,147.62	3,915.66	18,418.43	11,848.55
	(d) Depreciation and amortisation expense	627.26	601.12	515.19	2,331.54	2,028.57
	Total expenses	18,490.09	14,945.35	13,407.11	60,557.13	47,972.45
3	Profit from operations before other income and finance costs (1-2)	53,961.74	44,395.41	32,993.18	175,167.44	119,308.49
4	Other income	44.24	55.82	1,054.44	201.61	1,185.60
5	Profit from ordinary activities before finance costs (3+4)	54,005.98	44,451.23	34,047.62	175,369.05	120,494.09
6	Finance costs	21,381.34	19,910.83	13,912.94	78,196.12	51,208.64
7	Profit from ordinary activities before tax (5-6)	32,624.64	24,540.40	20,134.68	97,172.93	69,285.45
8	Tax expense	11,599.01	8,173.57	5,806.88	33,483.79	22,244.85
9	Net Profit from ordinary activities after tax (7-8)	21,025.63	16,366.83	14,327.80	63,689.14	47,040.60
10	Extraordinary items	-	-	-	-	-
11	Net Profit after tax (9+10)	21,025.63	16,366.83	14,327.80	63,689.14	47,040.60
12	Less :- Share of Minority interest	5,962.10	4,534.84	3,450.31	17,866.99	12,527.56
13	Add :- Share in Profit of Associates	21.17	28.28	496.25	1,197.53	5,532.84
14	Net consolidated profit (11-12+13)	15,084.70	11,860.27	11,373.74	47,019.68	40,045.88
15	Paid up equity share capital (Face value Re.1/- per share)	7,945.25	7,937.50	7,889.86	7,945.25	7,889.86
16	Reserves excluding revaluation reserves				314,758.75	272,531.96
17	Earning Per Share (EPS)					
	Basic EPS (in Rs.) (Not annualised)	1.90	1.50	1.44	5.93	5.08
	Diluted EPS (in Rs.) (Not annualised)	1.89	1.49	1.43	5.89	5.04

SEGMENTWISE DETAILS ON CONSOLIDATED BASIS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2017

Rupees in Lakh

Particulars		Quarter Ended			Year Ended	
		31.03.2017	31.12.2016	31.03.2016	31.03.2017	31.03.2016
		Audited	Unaudited	Audited	Audited	Audited
Segment Revenue						
A	Investment banking and securities business	22,280.36	14,813.65	14,344.38	63,875.06	49,469.46
B	Fund based activities	47,821.47	42,454.69	29,726.29	162,502.61	107,892.78
C	Alternative asset management	96.13	62.28	382.64	439.57	1,284.67
D	Asset management	2,585.58	2,156.01	2,258.56	8,928.89	8,554.22
E	Others	7,437.78	3,172.29	5,077.27	21,301.15	19,396.96
Total Segment Revenue		80,221.32	62,658.92	51,789.14	257,047.28	186,598.09
Less: Inter - segmental revenue		(7,725.25)	(3,262.34)	(4,334.41)	(21,121.10)	(18,131.55)
Total Revenue		72,496.07	59,396.58	47,454.73	235,926.18	168,466.54
Segment Results (Profit before tax)						
A	Investment banking and securities business	6,913.25	2,719.71	2,464.90	14,368.83	7,943.67
B	Fund based activities	23,951.91	20,451.51	15,898.17	77,875.37	54,860.10
C	Alternative asset management	(189.01)	(225.23)	146.08	(856.31)	437.82
D	Asset management	1,866.76	1,376.43	1,219.57	5,742.53	5,634.13
E	Others	81.73	217.98	405.96	42.51	409.73
Total Results		32,624.64	24,540.40	20,134.68	97,172.93	69,285.45
Segment Assets						
A	Investment banking and securities business	240,990.65	215,664.36	137,816.17	240,990.65	137,816.17
B	Fund based activities	1,313,666.13	1,094,072.37	849,477.62	1,313,666.13	849,477.62
C	Alternative asset management	8,971.69	8,625.45	9,957.50	8,971.69	9,957.50
D	Asset management	24,112.22	22,719.08	19,677.10	24,112.22	19,677.10
E	Unallocated	57,531.50	102,214.94	78,638.88	57,531.50	78,638.88
Total Segment Assets		1,645,272.19	1,443,296.20	1,095,567.27	1,645,272.19	1,095,567.27
Segment Liabilities						
A	Investment banking and securities business	177,107.36	155,733.53	81,766.50	177,107.36	81,766.50
B	Fund based activities	989,589.53	779,581.44	593,642.00	989,589.53	593,642.00
C	Alternative asset management	904.28	768.50	1,651.06	904.28	1,651.06
D	Asset management	1,260.59	1,316.49	1,356.14	1,260.59	1,356.14
E	Unallocated	42,787.96	85,988.25	69,874.90	42,787.96	69,874.90
Total Segment Liabilities		1,211,649.72	1,023,388.21	748,290.60	1,211,649.72	748,290.60
Segment Capital Employed						
A	Investment banking and securities business	63,883.29	59,930.83	56,049.67	63,883.29	56,049.67
B	Fund based activities	324,076.60	314,490.93	255,835.62	324,076.60	255,835.62
C	Alternative asset management	8,067.41	7,856.95	8,306.44	8,067.41	8,306.44
D	Asset management	22,851.63	21,402.59	18,320.96	22,851.63	18,320.96
E	Unallocated	14,743.54	16,226.69	8,763.98	14,743.54	8,763.98
Total Capital Employed		433,622.47	419,907.99	347,276.67	433,622.47	347,276.67

STAND-ALONE FINANCIAL RESULTS

PART I - STATEMENT OF STAND-ALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2017

Rupees in Lakh

Sr.		Quarter Ended			Year Ended	
No.	Particulars	31.03.2017	31.12.2016	31.03.2016	31.03.2017	31.03.2016
		Audited	Unaudited	Audited	Audited	Audited
1	Income from operations					
	(a) Dividend	4,907.41	3.13	2,563.16	11,445.66	11,430.15
	(b) Other operating income	902.08	1,749.21	792.96	4,773.38	3,534.56
	Total income from operations	5,809.49	1,752.34	3,356.12	16,219.04	14,964.71
2	Expenses					
	(a) Employee benefits expense	104.39	159.02	286.72	825.22	1,007.80
	(b) Operating and other expenses	177.07	206.42	410.51	750.03	805.03
	(c) Depreciation and amortisation expense	16.51	17.10	9.23	66.65	38.25
	Total expenses	297.97	382.54	706.46	1,641.90	1,851.08
3	Profit from operations before other income and finance costs (1-2)	5,511.52	1,369.80	2,649.66	14,577.14	13,113.63
4	Other income	7.58	65.09	809.39	76.42	812.75
5	Profit from ordinary activities before finance costs (3+4)	5,519.10	1,434.89	3,459.05	14,653.56	13,926.38
6	Finance costs	702.84	1,482.84	669.87	3,960.40	2,715.41
7	Profit from ordinary activities before tax (5-6)	4,816.26	(47.95)	2,789.18	10,693.16	11,210.97
8	Tax expense	49.71	(13.36)	(18.94)	20.61	(14.11)
9	Net Profit from ordinary activities after tax (7-8)	4,766.55	(34.59)	2,808.12	10,672.55	11,225.08
10	Extraordinary items	-	-	-	-	-
11	Net Profit after tax (9+10)	4,766.55	(34.59)	2,808.12	10,672.55	11,225.08
12	Paid up equity share capital (Face value Re.1/- per share)	7,945.25	7,937.50	7,889.86	7,945.25	7,889.86
13	Reserves excluding revaluation reserves				164,606.79	157,612.24
14	Earning Per Share (EPS)					
	Basic EPS (in Re.) (Not annualised)	0.60	(0.00)	0.36	1.35	1.42
	Diluted EPS (in Re.) (Not annualised)	0.60	(0.00)	0.35	1.34	1.41

STATEMENT OF ASSETS AND LIABILITIES

Rupees in lakh

Particulars	Consolidated		Stand-alone	
	As at	As at	As at	As at
	31.03.2017	31.03.2016	31.03.2017	31.03.2016
	Audited	Audited	Audited	Audited
<u>EQUITY AND LIABILITIES</u>				
Shareholders' funds				
(a) Share Capital	7,945.25	7,889.86	7,945.25	7,889.86
(b) Reserves and Surplus	307,829.83	265,588.61	164,606.79	157,612.24
(c) Capital Reserve on Consolidation	17,494.78	17,469.16	-	-
(d) Minority Interest	110,918.47	66,854.85	-	-
	444,188.33	357,802.48	172,552.04	165,502.10
Share application money pending allotment	0.08	-	0.08	-
Non-current liabilities				
(a) Long-term borrowings	406,438.90	247,241.25	-	1.71
(b) Deferred tax liabilities (net)	6,832.07	8,528.42	10,992.97	10,979.16
(c) Other long-term liabilities	2,942.65	1,532.59	100.00	100.00
(d) Long-term provisions	6,657.22	6,400.52	27.87	19.85
	422,870.84	263,702.78	11,120.84	11,100.72
Current liabilities				
(a) Short-term borrowings	537,816.99	384,628.55	20,656.30	42,633.80
(b) Trade payables	82,335.59	31,202.41	92.69	87.17
(c) Other current liabilities				
Current maturities of long term borrowings	135,905.03	35,203.64	-	-
Others	31,778.50	24,556.32	856.15	983.06
(d) Short-term provisions	942.69	8,996.90	61.09	6,887.15
	788,778.80	484,587.82	21,666.23	50,591.18
Total	1,655,838.05	1,106,093.08	205,339.19	227,194.00
<u>ASSETS</u>				
Non-current assets				
(a) Fixed assets	38,279.95	34,028.00	225.03	285.97
(b) Goodwill on consolidation	10,565.86	10,525.81	-	-
(c) Non-current investments	51,391.02	50,991.91	176,914.80	175,660.30
(d) Long-term loans and advances	642,802.12	480,388.03	14,901.32	16,485.92
(e) Other non-current assets	-	-	201.06	245.48
	743,038.95	575,933.75	192,242.21	192,677.67
Current assets				
(a) Current investments			-	-
Security receipts	164,111.07	702.00	-	-
Others	31,696.21	25,478.14	-	-
(b) Debt securities held as stock in trade	985.68	25,689.42	-	-
(c) Assets held for arbitrage activities	12,046.60	5,913.83	-	-
(d) Trade receivables	117,891.32	35,491.68	-	-
(e) Cash and bank balances	86,906.04	126,504.78	1,172.90	1,254.33
(f) Short-term loans and advances	498,717.71	303,807.99	10,474.14	31,252.37
(g) Other current assets	444.47	6,571.49	1,449.94	2,009.63
	912,799.10	530,159.33	13,096.98	34,516.33
Total	1,655,838.05	1,106,093.08	205,339.19	227,194.00

Notes:

- 1) The above audited financial results have been reviewed by the Audit Committee and on its recommendation have been approved by the Board of Directors at its meeting held on May 02, 2017, pursuant to Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements), Regulations 2015.
- 2) The Board of Directors of the Company has recommended the final dividend of Re. 0.85 per share of the face value of Re.1 each. The final dividend, if declared at the Thirty Second Annual General Meeting, will result in cash outflow of Rs. 67.69 crore. The Company had paid the interim dividend of Re. 0.65 per share in February 2017. With the final dividend as above, the total dividend for the financial year 2016-17 would be Rs. 1.50 per share aggregating Rs. 119.28 crore.

During the previous year, the Company had made a provision for the dividend declared by the Board of Directors as per the requirements of pre-revised Accounting Standard 4 – ‘Contingencies and Events Occurring after the Balance sheet date’ (AS 4). However, as per the requirements of revised AS 4, the Company is not required to provide for dividend proposed/ declared after the balance sheet date. Consequently, no provision has been made in respect of the aforesaid dividend proposed by the Board of Directors for the year ended March 31, 2017. Had the Company continued with creation of provision for proposed dividend, as at the balance sheet date, its Surplus in Statement of Profit and Loss would have been lower by Rs. 87.31 crore and Short Term Provision would have been higher by Rs. 87.31 crore (including dividend distribution tax of Rs. 19.22 crore).

- 3) The Company’s aggregate shareholding in JM Financial Products Limited (JM Financial Products) has gone up by 0.78% to 99.27% from 98.49% consequent upon the acquisition of 42,39,700 equity shares of JM Financial Products by the Company’s wholly owned subsidiary, viz., JM Financial Institutional Securities Limited, during the quarter ended March 31, 2017.
- 4) JM Financial Asset Reconstruction Company Limited (the ARC) had become a subsidiary of the JM Financial Limited w.e.f. September 30, 2016 upon the Company acquiring an additional 0.01% equity shares in the ARC. With this, the Company’s equity holding in the ARC has increased from 50% to 50.01%. Accordingly, the balance sheet is consolidated on line by line basis with effect from September 30, 2016.
- 5) The Audited Consolidated Financial Results (CFR) are prepared in accordance with the principles and procedures for the preparation and presentation of CFR as set out in the Accounting Standard (AS) 21 on “Consolidated Financial Statements” and AS 23 on “Accounting for Investments in Associates in Consolidated Financial Statements”.
- 6) The figures of the last quarter ended March 31, 2017 and Mar 31, 2016 mentioned in the above financial results are the balancing figures between the audited figures for the whole financial year and the year to date figures published up to the third quarter of the said financial year.
- 7) During the last quarter of the financial year 2016-17, the Allotment Committee of the Board has allotted 7,75,326 equity shares of the face value of Re. 1/- each to the eligible employees upon exercise of stock options by them. Consequent upon this allotment, the total paid up equity share capital of the Company has increased to Rs. 79,45,25,114/-.
- 8) On a stand-alone basis, the Company is engaged in making investments in, and/or lending funds to its group companies as a Core Investment Company registered with the Reserve Bank of India, which in the context of AS 17 on “Segment Reporting” is considered as the only segment. On a consolidated basis, the Company has identified four reportable segments, namely, (i) Investment banking & securities business, (ii) Fund based activities, (iii) Alternative asset management and (iv) Asset management.
- 9) On a stand-alone basis, the dividend income, if any, from the investments made by the Company in its group companies arising in different quarters, may not be comparable.
- 10) Consolidated as well as Standalone audited financial results for the quarter and year ended March 31, 2017 will be uploaded on the Company’s website viz., www.jmfl.com and the websites of BSE Limited and National Stock Exchange of India Limited viz., www.bseindia.com and www.nseindia.com respectively.

Key stand-alone financial information is given below:

Rupees in Lakh

Particulars	Quarter Ended			Year Ended	
	31.03.2017 Audited	31.12.2016 Unaudited	31.03.2016 Audited	31.03.2017 Audited	31.03.2016 Audited
Total Income	5,817.07	1,817.43	4,165.51	16,295.46	15,777.46
Profit before tax	4,816.26	(47.95)	2,789.18	10,693.16	11,210.97
Profit after tax	4,766.55	(34.59)	2,808.12	10,672.55	11,225.08

- 11) Previous period/year's figures have been regrouped and rearranged wherever necessary to conform to current period/year's classification.

For and on behalf of the Board of Directors

Place: Mumbai
Date: May 02, 2017

Vishal Kampani
Managing Director
(DIN: 00009079)