

PRESS RELEASE  
For Immediate Release

**JM Financial announces unaudited financial results for the quarter ended June 30, 2012.**

**Mumbai, August 13, 2012:** The Board of Directors of JM Financial Limited, at its meeting held today, considered and approved the unaudited financial results for the quarter ended June 30, 2012.

**Consolidated Results - Key Highlights:**

- Total income increased to Rs. 245.43 crore from Rs. 206.94 crore, an increase of 18.60%
- Net profit before tax increased to Rs. 57.80 crore from Rs. 35.78 crore, an increase of 61.54%
- > Net profit after tax, minority interest and share of associates increased to Rs. 35.31 crore from Rs. 24.42 crore an increase of 44.59%.

The Earnings per share and Diluted Earnings per share, for the quarter ended June 30, 2012 is Re. 0.47 (not annualised).

Announcing the results, Mr. Nimesh Kampani, Chairman, JM Financial Group said, "The sluggish pace of activity in the Indian economy continued to remain a major cause of concern. Sky-scraping inflation, weaker-than-normal monsoon, supply bottlenecks & slowing global demand has caused considerable stress in the financial system. We focused on lending business during the quarter considering the opportunities available.

Looking ahead, we remain focused on meeting our clients' needs and believe that our mix of businesses gives us significant room for revenue growth. We will continue to focus on building our Institution in the years ahead."

**Business Update**

**Investment banking and securities business:**

The Investment banking business was at very low ebb during the quarter. The firm acted as the exclusive financial advisor to KKR for their investment of Rs.242 crore in TVS Logistic Services.

While the mergers and acquisitions pipeline continues to remain healthy with several mandated transactions across buy side, sell side (including cross border transactions) and corporate restructuring, uncertainty continued on the timing of these transactions.

The Institutional equities business continued to deliver in a challenging business environment. During the quarter the Institutional Equities Business hosted the London Conference which was attended by 50 investors and 12 corporates over 2 days in May 2012 and was well received by both investors and corporates.

Our plans of establishing global footprints are progressing. Our Singapore office is operational. We are in the process of getting licenses in Indonesia & USA.

The investment advisory and distribution business has continued to focus on offering wide range of products and services to its customers. Besides equities and derivatives, the focus has been to offer commodities, currencies and fixed income products. During the quarter we focused on advisory based brokerage where the brokerage yields are higher. In the distribution business, we witnessed a lot of interest in fixed income products. Hence the focus was on mobilization of fixed deposits and corporate bonds.

**Fund based activities:**

The business continued its activity of capital market funding, catering to IPO Funding, Security Backed Financing, Loan against shares (LAS)/ Margin funding, Mutual fund financing, ESOP financing and Sponsor financing. Despite pressure on our Net interest margin caused by high interest rates, we have done well in the financing business. We continue to nurture this business