AIM FINANCIAL

May 24, 2012

National Stock Exchange of India Limited Exchange Plaza
Plot No.C-1, G Block
Bandra-Kuria Complex
Bandra (East)
Mumbai — 400 051

Dear Sirs,

Sub: Outcome of the Board Meeting Symbol: .IMFINANCIL

Further to our letter dated May 9, 2012, we wish to inform you that the Board of Directors of the Company at its meeting held today has;

- approved the Audited Profit & Loss Account for the year ended March 31, 2012 and the Balance Sheet as at that date, both on a stand alone and consolidated basis.
- recommended a dividend of 0.60 per share for the year ended March 31, 2012.
- decided to convene the Twenty Seventh Annual General Meeting on Monday, August 13, 2012.

The above dividend, if declared by the members at the ensuing Annual General Meeting will be dispatched / remitted on and from August 16, 2012.

A copy of the Audited Financial Results, both on a stand alone and consolidated basis for the year ended March 31, 2012 is enclosed for your information and record. A copy of the Press Release being issued by the Company is also enclosed.

You are requested to inform the members of the Exchange accordingly.

Thank you.

Yours faithfully, for JM Financial Limited

P K Cholcsi

Group Head — Compliance, Legal

& Company Secretary

Encl: a/a

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JM FINANCIAL LIMITED

CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2012

C			Quarter Ended			<u>Rupees</u> in Lakh <u>Year</u> Ended		
Sr. No.	Dar	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011		
No.	rer	Unaudited	Unaudited	Unaudited	Audited	Audited		
	IN (ME FROM OPERATIONS	Chaudited	Chiadhea	Chadalea	Tradited			
1	Fccs & Commission	5,306.87	3,898.43	4.646.57	19,907.51	25,423.45		
	Brokcrajc	3,125.43	2,736.94	3,272.50	11,895 86			
3	,	9,946.01	9.003.24	7,810.41	35,613,99	28,971_16		
	Dividend	788.71	278.93	692.06	3.07	4,206.51		
	Profit / (loss) on sale of investments (net)	2,161.95	(73.00	(251763)	2,383.39	4.742.94		
•••	Interest & Other Income	4,689.65	3,202.85	3,202.43	15,183.26	12.194.73		
	- (1)	2/ 2/2/		10 373 34	07.207.00	00 502 05		
	Income - (A)	26,018.6_	≥ 19,047.39	19,372.34	87,397.08	89,592.05		
	EVDENINTTIDE							
	EXPENDITURE	4 (50.00	4,292.64	2,854.65	17,579.25	20,466.92		
	Employee benefits expense	4,658,90	1,166.57	1,403.25	9,173.66	8,299.03		
9	Sub-brokerage, Fees & Commission	2,487.71		3,510.92	11,618.09	11,388.41		
	Operating and other expenses Depreciation and amortisation ex2ense	4.309.82 271.13	1320,08 284.64	314.16	1,147.41	1,243.87		
10	Depreciation and amortisation exzense	2/1.13	204.04	314.10		•		
	Operating Expenditure - B)	11,727.56	8,063.93	8,082.98	39,518.41	41,398.23		
				44.000.07				
	perating p rofit before finance costs (A-B) = (C)	14,291.06	10,983.46	11,289.36	47,878.67	. 49,193.82		
	Finance costs	8,463.75	6,536.64	6,781.68	29,607.36	24,353.12		
12	Interest Income / (Reversal) on Income Tax Refund		4 44(92	(1,053.35)	18,271.31	(1,053.35)		
12	Operating profit before tax Tax expenses (Including deferred tax)	5.827.31	4,446.82	3.454.33	5,955.38	$\frac{22,787.35}{\overline{5},278.73}$		
13	Net Profit from ordinary activities after tax	1,623,36	1,485.69	2,767-29	12,315.93	17,508.62		
1.4	Extraordinary items	- 4, 5.75	2,961.13	2,767-29	12,313.93	17,508.02		
14	Net Profit after tax	4,203.95	2,961.13	2,767.29	12,315.93	17,508.62		
15 *	less:- Share of Minority interest	223.35	332.46	273.55	948.83	737.80		
	Add Share in Profit of Associates	97.00	240.35	314.27	749.76	685.42		
10	Net consolidated profit	4,077.60	2,869.02	2,808.01	12,116.86	17,456.2,4		
	1ver consondated profit	4,077.00	2,007.02	2,808.01	12,110.00	17,430.2,4		
17	Paid up Equity share capital							
	(Face value ke. 11- per share)	7,498.70	7,498.70	7.497.11	7,498.70	7,497.11		
40.1	44 1 1 1 1				100 404 22	172.044.42		
18 '	11cscrvcs excluding revaluation reserves		-		180,494.32	173,944.42		
	Earning Per Share (EDS)							
	Basic EPS (in Rs.) (Not annualised)	0.54	0.38	0.37	1.62	2.33		
	Diluted EPS (in Rs.) (Not annualised)	0.54	0.38	0.37	1.61	2.33		
	, , , , , , , , , , , , , , , , , , , ,	V. 51	0. 00	, E	1,01			
20	Public shareholding							
	No. of shares	246,126,045	246,970,514	248,508,666	246,126,045	248,508,666		
	Percfritage of holding %)	32.82%	32.94%	33.14%	32.82%	33.14%		
	(as a % of total share capitai of the Company)							
21	Duamatana and manatana and all all all all all all all all all al							
	Promoters and promoter group shareholding. (a) Pledged / Encumbered							
	No. of shares	Nil	Nii	Ni I	Nil	NII		
	Percentage of shares (%)	INII	1411	- NII	INII	Nil		
			_		_			
i) Non-encumbered							
	No. of shares	503.743.455	502,898,98E.	501,273,834	503,743,455	501,273,834		
	Percentage of shares (%)	100.00%	100.00%	100.00%	100.00%	100.00%		
	(as a % of total shareholding of promoter and							
	promoter group)							
	Percentage of holding (%)	67.18%	67.06%	66.86%	67.18%	66.86%		
	(as a % of total share capital of the Company)							

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SEGMENTWISE DETAitS ON CONSOLIDATED RA SIS FOR THE QUARTER ,tND YEAR ENDED 31ST MARCH, 2012

Rupees in Lakh

Segment Revenue A Investment banking and securities business Unaudited Unaudited Unaudited Audited A	03.2011 udited 19,110.91 34,279.62 4,264.11
Unaudited Unaudited Unaudited Audited	9,110.91 34,279.62 4,264.11
Segment Revenue 11,869.56 7,614.33 10,110.98 40,443.37 4 B Fund based activities 12,015.00 10,220.83 8,687.97 41.376.50 3	9,110.91 34,279.62 4,264.11
A Investment banking and securities business 11,869.56 7,614.33 10,110.98 40,443.37 4 B Fund based activities 12,015.00 10,220.83 8,687.97 41.376.50 3	34,279.62 4,264.11
B Fund based activities 12,015.00 10,220.83 8,687.97 41.376.50 3	34,279.62 4,264.11
	4,264.11
C Alternative asset management 2,507.68 413.33 (266,97) 4,590.31	
	2 160 26
O Asset management 753.57 822.55 771,12 3,025.35	3,169.36
E Others 673.05 612.8:1 1,588.62 6,330.73	4,416,12
Total Segment Revenue 27,818.86 19,683.96 20,891.70 95,766.26 9	5,240.12
Less: Inter - segmental revenue (1,800.24) (636.57) (1,519.36) (8,369.18)	5,648.07)
Total Revenue 26,018.62 19,047.39 19,372.34 87,397.08 8	959105
Segment Results	
A Investment banking and securities business 1,241.50 835.50 2,410.78 3,526.56 1	1,840,06
B Fund based activities 4,187.16 3.355.63 2,416.50 13,311.23	9,798.53
C Alternative asset mtmagement 472.08 (79.84) (1,385,15) 948.35	1,245.96
0 Asset management (204,2a_ 149.81 87.28 (226.32)	(600,09)
E Others 131,36 185.6.1 (75.08) 711.49	502.89
Total Results 5,827.31 4,446.83 3,454.33 18,271.31 2	2,787.35
T	
Segment Capital Employed	
A Investment bankirig and securities business 79,160,29 60,053.4.1 59,266.39 79,160.29 5	9,266.39
B Fund based activities 85,652.32 84,123.28 79,765.58 85,652.32 7	9,765.58
C Alternative asset management 12,355.16 34,013.53 33,992.83 12,855.16 3	3,992.83
	1,500.71
E Unallocated 13,065.29 17,556,21 10.985.44 13,665.29 1	0,985.44
Total Capital Employed 202,024.67 207,237.02 195,510.95 202,024.67 19	5,510.95



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STAND-ALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2012

						Rupees In Lakh
Sr.			Quarter ended			ended
No.	Particulars	31.03.2012	31.12.2011	3 L03.2011	31.03.2012	31.03.2011
		Unaudited	Unaudited	Unaudited	Audited	Audited
1	Lrico Lin FROM OPERATIONS			00.00	205025	101.06
l	Dividend	-		99.38	3,850.25	181.06
2	Grovigport fees	345.00	345.00	690.00	1,380.00	2.760,00
3	Interest & other income	328.0-6	267.81	803.62	1.100.49	1,470.61
	income - (A)	673.06	612.81	1,593.00	6,330.74	4,411,67
	EXPENDITURE					
4	Employee benefits expense	318.23	261.36	(70.74)	_1,140.34	1,421.59
5	OperAini and other expenses	206.18	150.54	248.94	569.78	898.92
6	Depreciation and amortisation expense	15.12	14.05	13.38	53.70	61.74
	Operating expenditure - (B)	539.53		191.58	1,763.82	2,382.25
			425.95		ĺ	
7	Operating profit before finance cost(A-13)= (C) Finance costs	133.53	186.86 1.23	1,401.42 0.50	4,566.92	2,029.42 2.50
/	Finance costs	2.18	1.23	0.50	5.19	
8	interest Income 1(Reversal) on IncOme Tax Refund	-	-	(1,053.35)	-	(1,053.35)
	Operating profit before tax	131.35	185.627	347.57	4,561.73	973.57
9	Tax expenses (Including deferred tax)	80.50	57.57	(245.89)	311.61	(30.69)
	Net profit from ordinarx activities after tax	50.85	128.06	593.46	4,250,12	1,004.26
10	Extraordinary items	•	_	•		••
	Net profit after tax	50.85	128.06	593.46	4,250.12	1,004.26
11	Paid up Equity share capital (Face value Re_ l/- per share)	7,498.70	7,498.70	7,497.11	7,498.70	7.497.11
12_	Reserves excluding revaluation reserves				156,301.73	154,283.06
13	Earning Per Share (EPS)					
	Basic EPS (in Re.)(Not annualised)	0.01	0.02	0.08	0.57	0.13
	Diluted EPS (in Rc.) (Not annualised)	0.01	0.02	0.08	0.56	0.13
14	Public shareholding					
	No. of shares	246.126,045	246,970,514	248,508,666	246,126.045	248,508,666
	Percenta if holding (%)	32.82%	32,94%	33.14%	32.82%	33.14%
	(as a % of total share capital of the Company)		-).			
15	Promoters and promoter group shareholding					
	(a) Pledged / Encumbered					
	No. of shares	Nil	N1I	Nil	Nil	Nil
	Percentage of sares (%)			-		-
	(b) Non-encumbered					
	No. of shares	503,743,455	502.898,986	501.273.834	503.743,455	501,273,834
	Percentage of shares (%)	100.00%	100.00%	100_00%	100.00%	100.00%
	(as a % of total shareholding of promoter and					
?	promoter group)					
	Percentage of holding (%)	67.18%	67.06%	66.86%	67.18%	66.86%
	as a% of total share capital of the Company)	l l				



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STATEMENT OF ASSETS AND LIABILITIES

					Rupees in lakh		
		- Stand	Stand-alone		Consolidated		
		As at	As at	As at	As at		
Par	ticulars	31.03.2012	31.03.201'1	31.03.2012	31.03.2011		
		Audited	Audited	Audited	Audited		
71:9	11ITY AND LIABILITIES						
	Sbarelmoldert funds						
(a)	Share Capital	7,498.70	7,497.11	7,498.70	[™] 7,477.11		
(b)	Reserves and Surplus	156,301.73	154,283 06	187 332.45	182,160.73		
	Capital Reserve on Consolidation			610.61	11,214,74		
	'	163,800,43	161,780 17	195,141.76	197,872.58		
		, ,	,	·	,		
	Minority Interest	-		14,031.65	14,069,42		
	• •			,	- 		
	Non-eurrent liabilities						
(a)	Long-term borrowinp	-		27,129.33	2.580.46		
(b)	,	11.031,93	11,035.33	9,713,34	9,393.55		
(c)		113.82	105.40	13,82	10.13		
(d)	Lot,-terns provisions	46.67	43.39	4,045.03	3484.60		
(-/		11,192.42	11,184 12	40,901.52	15,468.83		
		11,102112	,	10,00110=	10,100.00		
	Current liabilities						
Sul	Short-term borrowings	_		293,025.94	332,079.74		
(b)	1	73.95	113.38	14,181.46	26,146.74		
(c)	Other current liabilities	591,32	671.48	8,174.74	13.294.52		
	Short-term provisions	4i585,23	4,637.94	6,289.43	6.338,88		
(u)	Onort-term provisions	5,250.50,	5.422.80	<u>3</u> 21,67 <u>1.57</u>	377.859.88		
		3,230.30,	3.422.00	<u></u>	0111000100		
	Total	180.243.35	178.387.09	572,046.50	605.270.71		
	lotai	100.240.00	170.007.00	012,040.00	000.2. 0		
	F TRO						
	TS —						
15)	Non-current assets	220.00	045	3.003.74	2 527 02		
	Fixed assets	230.89	215.		3,537.92 16 431.05		
	Goodwill on consolidation	450 500 00	150,796,22	7,448,74			
	Non-current investments	150,736.62	15,026.24	51,979.61	58.725.47		
<u> </u>	1,Axlg-tcrm loans and advances	15,189,00	15,026.24	58,924.25	54 <u>,188.</u> 52		
(<i>e</i>)	Other non-current assets	758.45	400.007.00	758.45	400,000,00		
		166,015.05	166.037 <u>.86</u>	122,114.79	133,082.96		
	Name and a same						
(-)	Nom-current assets	†		= aa= aa	00.040.74		
· ,	Current investments		-	5,005.39	29,642.51		
(b)	Securities held as stock in trade		-	75,964.89	76,458,80		
(c)	Assets held for arbitrage business	-		19,336,95	49,140.06		
(+-/	Track receivables		- 44 = 04 00	15,791.06	11,612.39		
	Cash and bank balances	12.345,68	11,521.90	136,999.55	105,687.12		
	Short-term loans and advances	52.74	89.19	194,426.34	1961115.40		
SE1	Other current assets	929.88	738,05	2,407_53	2,961.41		
		13,328,30	12,349.23	449,,931.71	472,187,75		
	<u> </u>		1-0 00	S72,04630			
	Total	180.243.35	178.387.09	312,04030	605, 270 . 71		



AIM FINANCIAL

Notes

- 1) The above audited financial results of the Company, as reviewed by the Audit Committee, have been approved by the Board of Directors at its meeting held on May 24, 2012.
- 2) The Board has recommended a dividend of Re.0_60 per share of the face value of Re. V- each. The dividend, if declared at the ensuing Annual General Meeting, will result in the cash outflow of Rs 45.04 crore.
- 3) Consequent upon the completion of assessment for the Assessment Year 2008-09, the Company had received a notice of demand from the income tax department amounting to Rs.315.74 crore (Quantum Appeal). The department also demanded a penalty of Rs.169.79 Crore, levied on the enhancement of income, relating to the said Assessment Year. Upon the appeal filed by the Company, the Income Tax Appellate Tribunal, Mumbai held that the Quantum Appeal be restored back to the Assessing Officer to decide the issues as per the direction. Accordingly, the penalty levied has also been set aside. As a result of this, no amount is payable by the Company as on date pending the completion of fresh adjudication by the iissessing officer.
- 4) The Honourable High Court of Judicature at Bombay vide its order dated 27th April, 2012 has sanctioned the Scheme of Arrangement for amalgamation of 7(seven) companies with JM Financial Consultants Private Limited (being renamed as JM Financial Institutional Securities Private Ltd. pursuant to the Scheme of Arrangement), the Transferee Company, which are the subsidiary(ies)/ step down subsidiary(ies) of the Company. Pursuant to the sanction of the Scheme, the assets, liabilities, nghts and obligations of the respective Transferor Companies have been transferred to and vested in .IM Financial Consultants Private Limited with effect from March 31, 2012.
- 5) On a stand-alone basis, the Company is a Core Investment Company, which in the context of AS 17 on "Segment Reporting" is considered as the only segment, However, on a consolidated basis, the Company has identified four reportable segments, namely, (i) Investment banking and securities business, (ii) Fund based activities, (iii) Alternative asset management and (iv) Asset management.
- 6) On a stand-alone basis, the dividend income, interest income, gains/losses on the sale of investments, if any, arising in different quarters, may not be comparable.
- 7) No investor complaints/queries were pending at the beginning and end of the quarter ended March 31, 2012. During the quarter, the Company had received and resolved 2 investor complaints/queries.
- 8) Consolidated as well as Standalone audited financial results will be available on the Company's website viz., www.prifinancial.in and websites of BSE Limited and National Stock Exchange of India Limited viz., www.bseindia.com and www.nseindia.com respectively.
- 9) Key stand-alone financial information is given below:

Rupees in Lakil

the Board

	<u> </u>				TWPCCS III Duicit
, Particulars		Quarter ende	d	Year end	ed
	31.03.2042	31.12.2011	31.03.2011	31.03.2012	31.03.2011
	Unaudited	Unaudited	Unaudited	Audited	Audited
Total Income	673.06	612_81	1,593.00	6,330.74	4,41i l.6i ⁻
Profit before tax	131.35	125. 63	347.57	4,561.73	973.57
Profit after tax	50.85	128.06	593.46	4,250.12	1,004.26

10) Figures including those of the previous year have been regrouped and rearranged wherever necessary.

Place: Mumbai Date: May 24, 2012

Nimesh Ka pani Chairman & Managing Director PRESS RELEASE
For Immediate Release

JM Financial announces audited financial results and dividend for the year ended March 31, 2012.

Mumbai, May 24, 2012: The Board of Directors of JM Financial Limited, at its meeting held today, considered and approved the audited financial results for the year ended March 31, 2012. The Board has also recommended a dividend of Re. 0.60 per share of the face value of Re. 1/- each as against the dividend of Re. 0.60 per share paid during the previous year.

Consolidated Results - Key thaeliahts:

- > Total income was Rs. 873.97 crore as compared to Rs. 895.92 crore
- > Net operating profit before tax stood at Rs. 182.71 crore as compared to Rs. 227.87 crore
- > Net profit after tax, minority interest and share of associates stood at Rs_ 121.17 crore as compared to Rs. 174.56 crore.

The Earnings per share for the year ended March 31, 2012 is Rs.1.62 and Diluted Earnings per share, for the year ended March 31, 2012 is Rs. 1.61

Announcing the results, Mr. Nimesh Kompani, Chairman, JM Financial Group said, "The Indian capital market continues to face headwinds in the form of macro-economic concerns and global pressures which impacted investor sentiment thereby adversely affecting our financial performance.

However, the group's NBFC arm continues to do well and has been a significant contributor to our growth. During the quarter, we consolidated some of our businesses/ entities into one entity through amalgamation route to have better synergies and get a benefit of scale.

Looking ahead, we believe that our diverse portfolio will help us better navigate the challenging environment even as we remain committed to delivering value to our stakeholders:'

Business Update

Investment banking and securities business:

The Investment banking business closed five capital market deals including one QIP deal during the quarter. These include two public issues of long term infrastructure bonds of Infrastructure Development Finance Company Limited (Tranche II R. III) aggregating Rs. 855 crore, and of L & T Infrastructure Finance Company Limited for Rs. 479 crore and a bond issue of Muthoot Finance Limited for Rs. 260 crore. The issue size of QIP by Trent Limited was Rs. 250 crore.

The Institutional Equities business continued to gain more traction. In the quarter, the Institutional Equities Business hosted the New York Conference which got an overwhelming response from both corporates as well as the investors who attended the 2 day event in March 2012.

The investment advisory and distribution business has continued its focus on the distribution of Equity and .Fixed Income products. It continued tO expand its franchisee network by adding 20 new franchisees during the quarter. With this, it has increased Its presence to 143 cities across the country. During the quarter, our investment advisory team was recognized as the Best Performing National Financial Advisor- Institutional at the UT! MF & CNBC TV 18 Financial Advisor Awards 2012.

Fund based activities:

Our NaFC arm undertakes capital market funding, 1P0 Funding, Security Backed Financing, Loan against shares/Margin Funding (LAS), Mutual Fund financing, ESOP financing and Sponsor Financing. Despite the difficult environment, the Fund based business has done reasonably well during the last quarter.

The loan book stood at approximately Rs. 2,000 crore and the treasury book for fixed income securities was at Rs. 571 crore as on March 31, 2012.

During the quarter, the Asset Reconstruction business made acquisitions in the corporate and retail space and continued to resolve the assets already acquires. With expectation of sizeable proportion of loans restructured by Banks slipping into NPAs Combined with incremental NPAs. the distressed assets market will offer interesting opportunities. However, the acquisitions are expected to increase less than proportionately primarily due to potential price-expectation mis-match between the Banks and the ARCS.

Alternative Asset Management:

At the end of the quarter, the combined AUM / AUA of the private equity fund and the real estate fund stood at around Rs.1.325 crore.

Cruring the quarter, the domestic scheme of the Real Estate Fund made its first distribution to the investors since the scheme exited from couple of its portfolio investments_

The Private Equity and Real Estate Funds hove enhanced their focus on management of their existing investments.

Asset Management:

The total AUM as on May 22, 2012 stood at around Rs. 6,729 crore. This comprises AUM under Equity schemes at Rs. 543 crore and under Debt Schemes at Rs_ 6,166 crore.
-ends-

The audited financial results are attached- path, the press release and audited rinc,r1C;Of results are available an our website - www.jrnrinanciaLin

About JM Financial

JM Financial is on integrated financial services group offering a wide range of capital market services to it corporate and individual clients. me Group's businesses include investment banking. institutional equity sales, trading, research and braking, private and corporate wealth management, equity braking, portfolio management. asset management, commodity braking. fixed income braking, non-banking finance products, private equity and asset reconstruction. For more infOrmatiOn, IOs2 on to www.imilnaligial.nim.

For further information, please contact

Harshad Apte

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Email: harshad.apteejmfinancial.in

Manlsh Shath Chief Financial Office(Tel.: +71 22 6630 3460

Email; manistunelbftmficianpial,in

Forward - looking statements

This press release ('document') containing JM Financial Group's octivities, projections and expectations for the future, may contain certain forward-looking statements based upon the information currently available with the Company or any of its subsidiaries and associate companies. *The* financial results in future may vary from the forward-looking statements contained in this document due to uncertOintie: and unforeseen events that may impact the businesses of the JM Financial Group. The Company assumes no responsibility to publicly amend. modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.

This document is far information purposes only and any action taken by any parson on the basis of *the* information contained herein is that person's responsibility alone and neither *JM* Financial Group nor any of their directors or employees will be liable in any manner for the consequences of such actions.