

National Stock Exchange of India Limited

Exchange Plaza

Bandra (East)

Mumbai – 400 051

Plot No.C-1, G Block

Bandra-Kurla Complex

August 12, 2025

BSE Limited
Department of Corporate Services
1st Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort,
Mumbai – 400 001

Security Code: **523405** Symbol: **JMFINANCIL**

Dear Sirs,

Sub: Institutional Investors' Conference

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with clause (15) of Para A of Part A of Schedule III thereto, we wish to inform you that, the Company's representative(s) will interact with the institutional investors at the investors' conference, scheduled as below:

Day and Date	Name of the conference	Type of meetings	Venue
Monday, August 18, 2025	JM Financial Promoter Conference	One-on-One and/or Group	Mumbai

Kindly note that during the above conference, the contents of the investors' presentation available in the public domain will be discussed. The said presentation was submitted by the Company to the exchanges under the cover of its letter dated August 11, 2025, a copy whereof is enclosed for your ready reference.

Please note that the schedule of the aforesaid conference is subject to change due to the exigencies, if any, on part of the Investors/Company.

We request you to take the above on your record and disseminate the same on your website, as you may deem appropriate.

Thank you.

Yours truly,

For JM Financial Limited

Hemant Pandya

Company Secretary & Compliance Officer

Encl.: a/a

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August 11, 2025

Mumbai – 400 001

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Department of Corporate Services
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National Stock Exchange of India Limited Exchange Plaza Plot No.C-1, G Block Bandra-Kurla Complex Bandra (East) Mumbai – 400 051

Security Code: 523405 Symbol: JMFINANCIL

Dear Sirs,

Sub: Investor Presentation

In continuation of our letters of even date enclosing thereto the unaudited financial results of the Company for the first quarter ended June 30, 2025 and the Press Release, we are enclosing a copy of the Investor Presentation.

We request you to kindly take the above on your record and disseminate the same on your website, as you may deem appropriate.

Thank you.

Yours truly,

For JM Financial Limited

Hemant Digitally signed by Hemant Vijay Pandya Date: 2025.08.11 15:55:22 +05'30'

Hemant Pandya

Company Secretary & Compliance Officer

Encl.: as above



JM Financial Limited – Q1FY26 Results Update

Disclaimer/ Safe Harbor

This presentation and the following discussion may contain certain words or phrases that are "forward looking statements" by JM Financial Limited (together with its subsidiaries and associates), referred to as ("JM Financial" or "JMFL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial conditions, business prospects, plans and objectives are based on the current beliefs, assumptions, expectations, estimates and projections of the management of JMFL about the businesses, industry and markets in which JMFL operates. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors, some of which are beyond JMFL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. These risks and uncertainties include the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, internal or external fraud, new regulations and Government policies that may impact the businesses of JMFL as well as the ability to implement its strategies. Such statements are not and should not be construed as a representation of future performance or achievements of JMFL. In particular, such statements should not be regarded as a projection of future performance of JMFL. The information contained herein is current as of its date and there is no obligation to update, modify and/or amend this presentation or to otherwise notify the recipient if information, opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. However, the Company may alter, modify and/or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes. The numbers have also been rounded off in the interest of easier understanding. Numbers have been re-casted, wherever required. All information in this presentation has been prepared solely by JMFL and has not been independently verified by anyone else. This presentation is for information purposes only and does not constitute an offer and/or recommendation to buy or sell any securities or any financial products offered by JMFL. Any action taken by you on the basis of the information contained herein is your responsibility alone and JMFL and/or its directors or employees will not be liable in any manner, whatsoever, for the consequences of such action taken by you. By accessing this presentation, you are agreeing to be bound by the above restrictions.



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Section: 1 Overview



JM Financial: Focus on High Growth and High RoE Businesses

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Highest ever quarterly operating PAT; Networth > Rs.10,000 crore

	Q1 FY26 (Rs Cr)		YoY (% Change)				
Net Revenue	779		22%				
PPoP	389		22%				
PAT	454		166%				
Networth	10,174		18%				
Non Core and RE Loan Book	2,655	-	62%				
Recovery for JMF ARC*	Over last 12 months JMF ARC share of recoveries stood at Rs.1,368 crore which has been primarily used to repay the debt						
JM FINANCIAL *JM Financial Asset Re	construction Company Limited		5				

Strong growth across business segments

	Q1 FY26		YoY (Change)				
Wealth - (RMs and Sales Employee Count)	947		45%				
Wealth – Branches	68		13				
Wealth - Recurring AUM (Rs. Cr)	31,180		37%				
MF – Non Liquid AUM (Rs. Cr)	11,998		65%				
Affordable Home Loans AUM (Rs. Cr)	2,911		29%				
Filed IPO Transactions		Over Rs.1,00,000 crore across 45 transactions (IPOs yet to be filed would be additional)					
JM FINANCIAL							

Summary Consolidated Profit & Loss

Particulars (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Net Revenue	779	636	22.5%	665	17.1%	2,805
Employee cost	299	231	29.1%	220	36.0%	963
Operating expenses	92	87	5.9%	127	-27.4%	420
Pre Provisioning profit (PPoP)	389	318	22.2%	318	22.0%	1,422
Impairment on Financial Instruments*	(204)	72	N/M	7	N/M	425
РВТ	593	245	141.6%	311	90.3%	997
PAT (incl. Share in profit of Associate)	459	187	145.4%	235	95.2%	773
NCI (Minorities)	(5)	(16)	-69.5%	(25)	-80.5%	48
Net profit	454	171	165.9%	210	116.6%	821
EPS (Rs./Share)	4.7	1.8		2.2		8.6
BVPS (Rs./Share)	106.4	90.1		101.2		101.2
ROE** (%)	18.3%	8.0%		9.3%		9.4%



Summary Consolidated Balance Sheet

Sr. No.	Particulars (Rs Cr)	As at June 30, 2025	As at March 31, 2025	As at June 30, 2024
Α	Assets			
1	Business assets*	22,131	22,182	26,289
2	Treasury and other assets**	1,847	2,270	2,716
	TOTAL (1+2)	23,978	24,452	29,005
В	Equity and Liabilities			
1	Capital Employed	10,461	10,088	11,125
	- Net Worth	10,174	9,675	8,612
	- Non-controlling Interests	287	413	2,513
2	Borrowings	10,722	11,419	15,031
3	Other Liabilities and Provisions^	2,795	2,945	2,849
	TOTAL (1+2+3)	23,978	24,452	29,005
С	Gross D/E	1.0x	1.1x	1.4x
⊿ JI	* Includes assets of operating segments **Includes treasury assets, unallocated surplus and others * Includes non-controlling interests of SR holders			8

^{**}Includes treasury assets, unallocated surplus and others

^ Includes non-controlling interests of SR holders

Key Parameters

	Q1FY26				FY25		
Particulars (Rs Cr)	Capital Employed	PAT*	% Effective Holding	Loan Book/ AUM**	Capital Employed	PAT*	Loan Book/ AUM**
Corp Advisory and Capital Markets	714	77	100%	-	638	322	-
YoY (%)		88%				33%	
Wealth Management	1,074	44	100%	1,17,632	1,032	129	1,12,874
YoY (%)		55%		6%		82%	11%
Asset Management	148	(9)	59.5%	13,901	156	(43)	13,419
YoY (%)				49%			117%
Private Markets#	6,457	286	96.6%^	19,721	6,171	175	19,648
YoY (%)		285%		-22%		N/M	-25%
Home Loans	765	14	98.8%	2,911	749	54	2,832
YoY (%)		-20%		29%		108%	26%
Treasury and others	1,303	47	100%	-	1,342	194	-
YoY (%)		35%				46%	
Total#	10,461	459		1,54,165	10,088	831	1,48,773
YoY (%)		145%		5%		N/M	9%
NCI (minority interests)	(287)	(5)			(413)	(10)	
Total (post NCI)	10,174	454			9,675	821	
YoY (%)		166%				100%	

^{*}Unaudited based on management estimates.

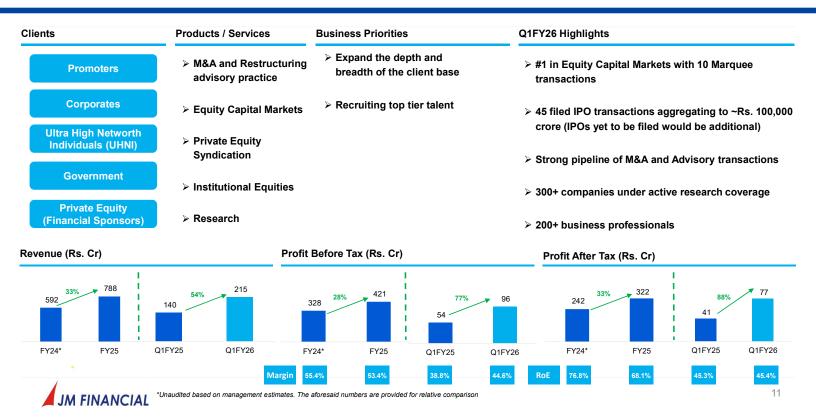
*Assets under Management (AUM) comprises distribution assets, custody assets and advisory assets, as applicable
#Post NCI of SR Holders; *NCI is primarily on account of JM Financial Asset Reconstruction Company Limited

Section : 2

Segment Performance



Corporate Advisory and Capital Markets

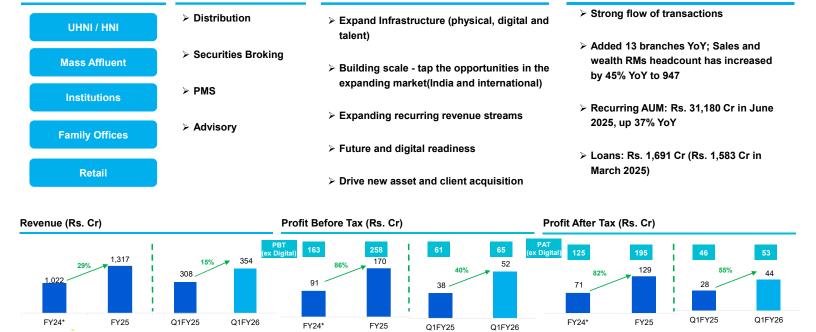


Wealth Management

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Clients

Products / Services



8.9%

12.9%

14.8%

Business Priorities

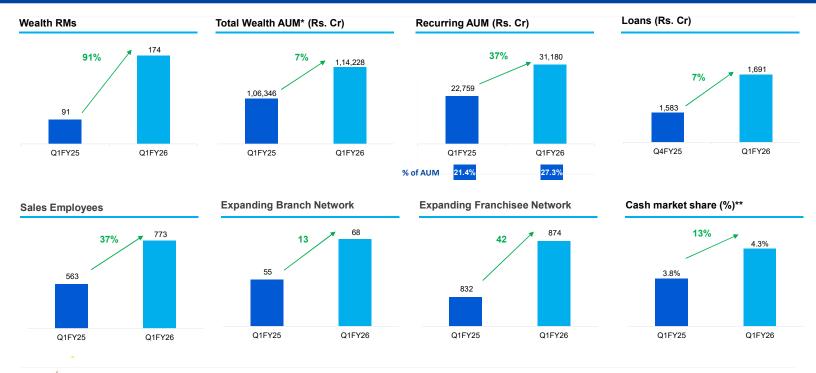
Q1FY26 Highlights

13.3%

12.2%

16.5%

Wealth Management

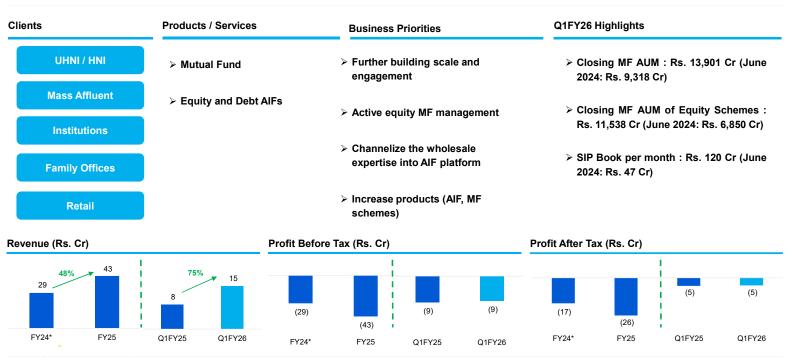




^{*} Assets under Management (AUM) comprises distribution assets, custody assets and advisory assets, as applicable. AUM across channels
** represents market share basis cash delivery volumes

Asset Management

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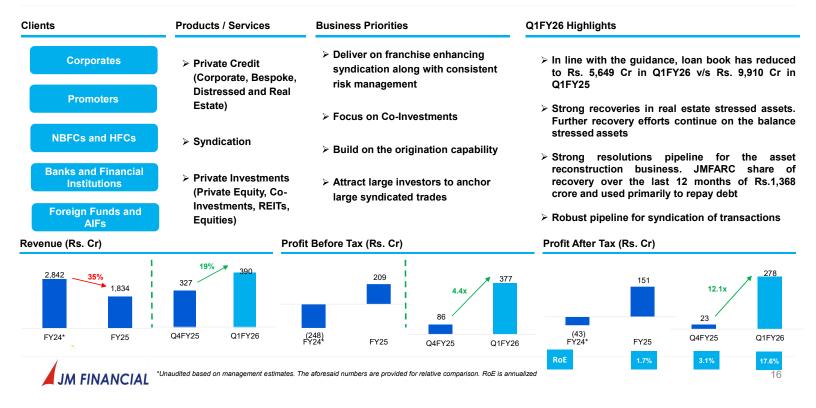


*Unaudited based on management estimates. The aforesaid numbers are provided for relative comparison

Asset Management

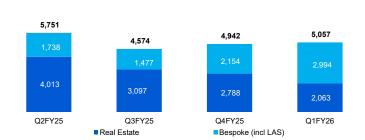


Private Markets

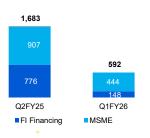


Private Markets

Focused Loan Book (Rs. Cr)

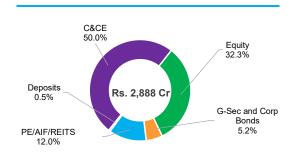


Non Core Loan Book (Rs. Cr)





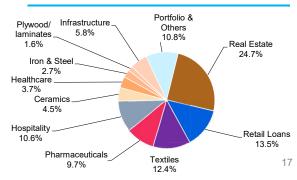
Investments (Rs. Cr)



Loan Book

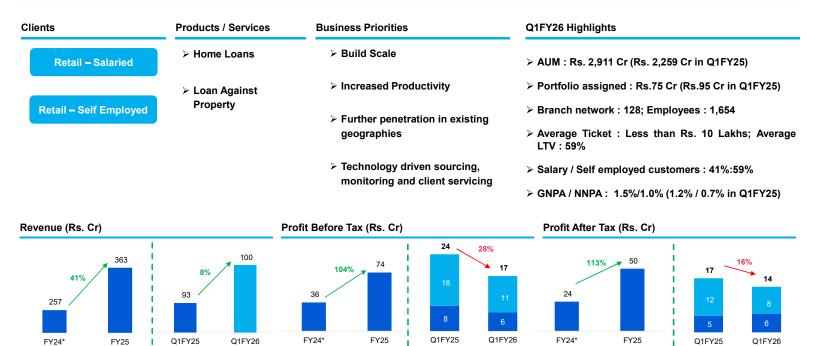
- > Yield for Q1FY26 : 12.8% (Q1FY25 : 13.4%)
- > Disbursements at Rs. 1,014 crore primarily in loan against shares (LAS)
- > Strong recoveries and repayments in the real estate loan book
- > Current size of on-balance sheet real estate loans is comfortable. Incremental real estate lending to be cash flow / syndication backed
- Non core loan book expected to substantially run down in the next 9-12 months

Well diversified Distressed Credit AUM (Rs.13,055 Cr)



Affordable Home Loans

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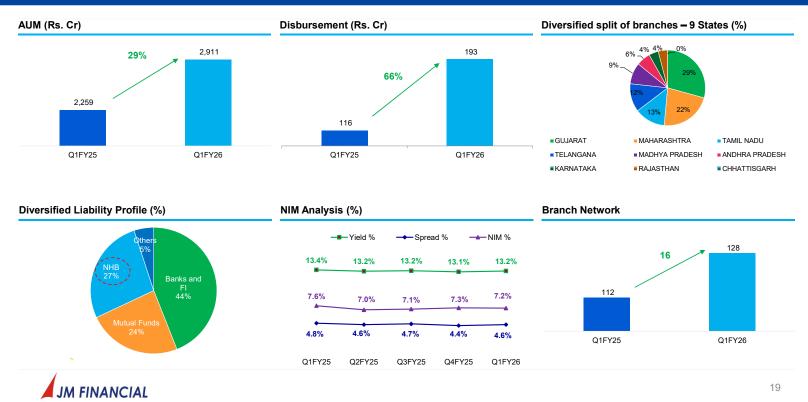
*Unaudited based on management estimates. The aforesaid numbers are provided for relative comparison

Gain on assignment of

Gain on assignment of

loans

Affordable Home Loans



Section: 3 Annexure



Segment Performance

Segment Revenue (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Corporate Advisory and Capital Markets	215	140	53.7%	218	-1.2%	788
Wealth and Asset Management	369	317	16.5%	352	4.6%	1,360
Private Markets	390	517	-24.6%	327	19.2%	1,834
Affordable Home Loans	100	93	7.6%	100	1.0%	363
Treasury and others	107	74	43.9%	86	24.6%	325
Total Segment Revenue	1,181	1,141	3.5%	1,083	9.1%	4,670
Less: Inter - segmental revenue	(60)	(47)	26.5%	(56)	8.1%	(217)
Total Revenue	1,121	1,094	2.5%	1,027	9.2%	4,453
Segment PAT (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Corporate Advisory and Capital Markets	77	41	88.1%	100	-23.7%	322
Wealth and Asset Management	38	23	69.2%	30	29.6%	104
Private Markets	278	55	5.0x	23	12.1x	151
Affordable Home Loans	14	17	-15.8%	14	4.4%	50
Treasury and others	47	35	34.6%	43	9.5%	194
Total PAT	454	171	165.9%	210	116.6%	821



Corporate Advisory and Capital Markets

Particulars (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Segment Net worth + NCI	714	380	87.9%	638	11.9%	638
Net Revenue	182	119	53.1%	199	-8.8%	713
Impairment on Financial Instruments	2	1	N/M	#	N/M	#
Employee cost	70	53	31.2%	47	47.5%	235
Depreciation	3	3	7.1%	3	2.0%	11
Other expenses	11	8	37.2%	17	-34.0%	46
РВТ	96	54	76.8%	132	-27.3%	421
PAT	77	41	88.1%	100	-23.7%	322
Segment ROE* (%)	45.4%	45.3%		68.2%		68.1%



Wealth and Asset Management

Particulars (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Segment Net worth + NCI	1,222	1,077	13.5%	1,188	2.9%	1,188
Net Revenue	225	175	28.9%	198	14.0%	752
Impairment on Financial Instruments	1	3	-29.7%	(7)	N/M	1
Employee cost	134	99	35.1%	104	28.8%	419
Depreciation	12	12	-0.1%	11	5.2%	45
Other expenses	34	33	2.9%	54	-36.9%	160
РВТ	44	28	54.2%	36	21.4%	127
PAT before NCI	35	19	83.6%	25	40.0%	86
NCI	3	4	-5.0%	5	-25.7%	18
PAT after NCI	38	23	69.2%	30	29.6%	104
Segment ROE* (%)	11.6%	7.1%		8.7%		7.8%



* annualised

Private Markets

Particulars (Pa Cr)	O4 FV2C	04 FV2F	0-0.11	O4 FV25	V-V 0/	EVas
Particulars (Rs Cr)	Q1 FY26	Q4 FY25	QoQ %	Q1 FY25	YoY %	FY25
Segment Net worth + NCI*	6,457	6,171	4.6%	7,147	-9.7%	6,171
Net Revenue	233	144	61.6%	226	2.8%	878
Impairment on Financial Instruments	(212)	10	N/M	65	N/M	411
Employee cost	48	19	149.9%	44	9.3%	144
Depreciation	5	5	-5.2%	5	-7.7%	20
Other expenses	15	24	-36.0%	19	-20.8%	94
PBT	377	86	336.8%	93	304.7%	209
PAT before NCI	286	52	447.6%	74	284.5%	117
NCI	(8)	(29)	-71.9%	(19)	-56.4%	34
PAT after NCI	278	23	12.1x	55	5.0x	151
Segment ROE** (%)	17.6%	3.1%		4.3%		1.7%



* Excluding non-controlling interests of SR holders **annualised

Affordable Home Loans

Particulars (Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Segment Net worth + NCI	765	603	26.9%	749	2.1%	749
Total Income	100	93	7.6%	100	1.0%	363
Finance cost	36	30	19.8%	35	5.9%	131
Net Total Income	64	63	1.7%	65	-1.6%	232
Impairment on Financial Instruments	5	5	-11.2%	5	2.8%	13
Employee cost	29	25	18.8%	27	7.9%	104
Depreciation	2	2	21.4%	2	-2.3%	7
Other expenses	11	7	44.4%	11	-2.6%	34
РВТ	17	24	-28.3%	20	-15.1%	74
PAT before NCI	14	18	-19.6%	15	-0.4%	54
NCI	#	(1)	-79.1%	(1)	-74.5%	(4)
PAT after NCI	14	17	-15.8%	14	4.4%	50
Segment ROE* (%)	7.7%	12.2%		7.9%		8.3%

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Effective Shareholding: June 30, 2025

Name of the Subsidiary / Associate Company	Effective Ownership of JM Financial Limited
	June 2025
JM Financial Credit Solutions Limited	100.0%
JM Financial Products Limited	99.8%
JM Financial Institutional Securities Limited	100.0%
JM Financial Home Loans Limited	98.8%
JM Financial Asset Reconstruction Company Limited	81.8%
JM Financial Services Limited	100.0%
JM Financial Asset Management Limited	59.5%
Overseas Entities [#]	100.0%
JM Financial Properties and Holdings Limited	100.0%
CR Retail Malls (India) Limited	100.0%
Others*	100.0%
JM Financial Trustee Company Private Limited	25.0%

