

## 360 ONE WAM Ltd. Results Update - Q1 FY26

### Key Highlights

**Q1 FY26 PAT AT RS 287 CRORE - UP 18.0% YoY**

**Q1 FY26 TOTAL REVENUE AT RS 725 CRORE - UP 4.0% YoY**

**OVERALL ASSETS UNDER MANAGEMENT (AUM) AT RS 6,63,924 CRORE AS ON JUNE 2025**

**ANNUAL RECURRING REVENUE (ARR) AUM AT RS 2,87,317 CRORE - UP 29.8% YoY**

**INTEGRATION OF B&K SECURITIES COMPLETED IN Q1 FY26**

<i>Rs in Crs.</i>	Q1 FY26	Q4 FY25	Q-o-Q %	Q1 FY25	Y-o-Y %
Revenue from Operations	662	652	1.6%	600	10.3%
Annual Recurring Revenue	511	502	1.7%	376	35.9%
Transactional / Brokerage Income	152	150	1.3%	225	-32.5%
Other Income	63	7	-	97	-35.0%
<b>Total Revenues</b>	<b>725</b>	<b>658</b>	<b>10.1%</b>	<b>697</b>	<b>4.0%</b>
Total Expenses	351	334	5.2%	265	32.7%
<b>Operating Profit Before Tax (OPBT)</b>	<b>311</b>	<b>318</b>	<b>-2.2%</b>	<b>335</b>	<b>-7.3%</b>
<b>Profit before Tax</b>	<b>374</b>	<b>324</b>	<b>15.3%</b>	<b>315</b>	<b>18.6%</b>
<b>Profit After Tax incl. OCI</b>	<b>287</b>	<b>250</b>	<b>14.9%</b>	<b>243</b>	<b>18.0%</b>

**Mumbai, July 17, 2025:** 360 ONE WAM Limited, one of India's largest wealth and alternates asset managers, announced its financial results for the quarter ended June 30, 2025.

### **Business Performance**

- **Assets under Management for 360 ONE stood at Rs 6,63,924 Crs**, consisting of ARR AUM of Rs 2,87,317 Crs and Transactional / Brokerage AUM of Rs 3,76,607 Crs
  - **Wealth Management: ARR AUM rose to Rs 1,94,773 Crs (+38% YoY)** supported by robust growth across segments. Our 360 ONE Plus proposition saw growth of 40% YoY, while Distribution and Lending businesses grew by 38% YoY and 19% YoY respectively. In Q1 FY26, 360 ONE Wealth successfully onboarded 200+ families (with more than Rs 10 Crs ARR AUM). **Clients, having total AUM of Rs 10 Crs+, stood at over 4,200 and account for 95% of Wealth AUM (excl. custody).** Overall, it manages assets for 8,400+ relevant families and corporates
  - **Asset Management: ARR AUM increased to Rs 92,544 Crs (+16% YoY)** mainly driven by growth in Private Equity (+23% YoY), Listed Equity (+17% YoY) and customized multi-asset (+19% YoY) segments
- In Q1, 360 ONE received 10 prestigious awards including **Best Private Bank - India at both the FinanceAsia Awards 2025 and WealthBriefingAsia Awards 2025**, multiple accolades at the **Global Private Banking Innovation Awards 2025** across categories such as private banking leadership, succession planning, discretionary portfolio management, and private equity, as well as the coveted **Great Place To Work - India certification**

### **Financial Performance for the quarter ended June 30, 2025**

- **Total Revenue increased by 4.0% YoY to Rs 725 Crs** driven by strong growth in ARR AUM and Other Income
- **Revenue from Operations was Rs 662 Crs - an increase of 10.3% YoY**
- **ARR revenue was Rs 511 Crs - an increase of 35.9% YoY**
- **Combined ARR retention improved to 79 basis points (bps) vis-à-vis 72 bps in Q1 FY25.** Within that, Wealth Management retention was at 78 bps, while Asset Management retention was at 79 bps
- **Consolidated Profit After Tax was Rs 287 Crs - an increase of 18.0% YoY** as against Rs 243 Crs for Q1 FY25
- **Tangible net worth stood at Rs 5,693 Crs. Tangible Return on Equity was at 19.6% in Q1 FY26**

**Mr. Karan Bhagat, MD & CEO:** "This quarter marks a period of strong core momentum and strategic consolidation. While talent continues to remain our biggest bedrock, the recent inorganic initiatives, including the acquisition of B&K Securities and collaboration with UBS, have significantly strengthened our ability to deliver an integrated, full-spectrum platform by combining deep advisory, research, and execution capabilities. We firmly believe that, across our wealth and asset businesses, the foundational levers are now firmly in place, setting the stage for sustained growth, deeper client engagement, and long-term value creation for all our stakeholders."

For further information, please contact:

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[Click here to register for conference call](#)

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**360 ONE WAM Q1 FY26 Analyst Conference call is scheduled for Thursday, July 17, 2025, at 6:00 PM IST**