# B S R & Associates LLP

**Chartered Accountants** 

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Independent Auditors' Report

To the Partners of Richmond Title Services, LP

We have audited the accompanying financial statements of Richmond Title Services, LP ('the Partnership'), which comprise the balance sheet as at 31 December 2014, the statement of profit and loss and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Partnership in accordance with accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Partnership's preparation and presentation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) in the case of the balance sheet, of the state of affairs of the Partnership as at 31 December 2014;
- (i) in the case of the statement of profit and loss account, of the loss of the Partnership for the year ended on that date; and
- (ii) in the case of the cash flow statement, of the cash flows of the Partnership for the year ended on that date.

#### Other matter

The Indian Rupee amounts are presented in the accompanying financial statements solely for the convenience of the reader and have been translated on the basis described in Note 16 of the financial statements. The translation from US Dollars (USD) to Indian Rupees (INR) is unaudited.

for BSR & Associates LLP

Chartered Accountants

Firm's registration number: 116231W/W-100024

Rushank Muthreja

Partner

Membership number: 211386

Bangalore

29 APRIL 2015

#### Richmond Title Services, LP **Balance Sheet**

	Note	As at 31 December 2014 (in USD)	As at 31 December 2013 (in USD)	As at 31 December 2014 Convenience translation into Rupees (Unaudited)
PARTNERS' CAPITAL AND LIABILITIES		8		
Partners' funds				
Partners capital	2 3	2,160,000	2,160,000	136,796,040
Reserves and surplus	3	(1,488,527)	(1,459,854) 700,146	(94,270,665) 42,525,375
Current liabilities		(4) (1) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4		
Trade payables	4	52,720	52,720	3,338,827
Other current liabilities	5	586,128	908,673	37,120,318
		638,847	961,393	40,459,145
Total		1,310,320	1,661,539	82,984,520
ASSETS				
Non-current assets				
Fixed assets	6			
- Tangible assets			<del></del>	<del></del>
Current assets	-			
Cash and cash equivalents	7	998	356,519	63,205
Short-term loan and advances	8	1,271,180	1,266,878	80,505,743
Other current assets	9	38,142	38,142	2,415,572
		1,310,320	1,661,539	82,984,519
Total		1,310,320	1,661,539	82,984,519
Significant accounting policies	1			

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

for BSR & Associates LLP

Chartered Accountants

Firm's registration number: 116231W/W-100024

Membership number: 211386

Place: Bangalore

Date: 29 APRIL 2015

for and on behalf of

Richmond Title Services, LP

Amit Kothiyal Authorised signatory

Place: Bangalove Date: 29 APRIL 2015

Sundarrajan Sampath Chief Financial Officer

Place: Bangalore
Date: 29 APRIL 2015

#### Richmond Title Services, LP Statement of Profit and Loss

	Note	For the year ended 31 December 2014 (in USD)	For the year ended 31 December 2013 (in USD)	Year ended December 31 December 2014 Convenience translation into Rupees (Unaudited)
Revenue from operations				
Other income	10	4,302		272,452
Total Revenue		4,302		
Expenses				
Depreciation and amortisation	6 11	<u> </u>	7,351	÷
Other expenses	11	32,975	2,079	2,088,356
Total expenses		32,975	9,430	2,088,356
Loss before tax		(28,673)	(9,430)	(2,088,356)
Tax expense				
Current tax		₹:	s <del>ē</del>	ž.
Loss for the year		(28,673)	(9,430)	(2,088,356)

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Significant accounting policies

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

for BSR & Associates LLP

Chartered Accountants

Pirm's registration number: 116231WW-100024

Rushank Muthreja

Partner Membership number: 211386

Place: Bangalore

Date: 29 APRIL 2015

for and on behalf of

Richmond Title Services, LP

Amit Kothiyal Authorised signatory

Place: Bangalove Date: 29 APRIL 2015

Place: Bangalore Date: 29 APRIL 2015

Sundarrajan Sampath Chief Financial Officer

#### Richmond Title Services, LP

# Cash Flow Statement

ish Flow Statement	For the year ended 31 December 2014 (in USD)	For the year ended 31 December 2013 (in USD)	Year ended 31 December 2014 Convenience translation into Rupees (Unaudited)
Cash flow from operating activities : Loss before tax	(28,673)	(9,430)	(2,088,356)
Adjustments for :	(20,073)	(7,430)	(2,000,550)
Depreciation and amortisation	<b>u</b> t	7,351	-
Operating loss before working capital changes Changes in working capital	(28,673)	(2,079)	(2,088,356)
Loans and advances and other current assets	(4,302)	4,814	(272,472)
Current liabilities and trade payables	(322,546)	346,660	(20,426,902)
Cash generated from / (used in) operations	(355,521)	349,395	(22,787,731)
Income taxes paid	0		
Net cash provided by / (used in) operating activities	(355,521)	349,395	(22,787,731)
Net increase / (decrease) in cash and cash equivalents	(355,521)	349,395	-
Cash and cash equivalents at the beginning of the year	356,519	7,124	22,578,425
Cash and cash equivalents at the end of the year	998	356,519	22,578,425

This is the cash flow statement referred to in our audit report of even date

for BSR & Associates LLP

Chartered Accountants

Firm's registration number: 116231W/W-100024

Rushank Muthreja

Partner

Membership number: 211386

Place: Bangalore

Date: 29 APRIL 2015

for and on behalf of Richmond Title Services, LP

Amit Kothiyal Authorised signatory

Place: Bangalove Date: 29 APRIL 2015

Suudarrajan Sampath Chief Financial Officer

Place: Bangalore Date: 29 APRIL 2015

# 1. Significant accounting policies

#### 1.1 Background

Richmond Title Services, LP (hereinafter referred to as "the Partnership") is a Limited Partnership domiciled in the United States of America. Richmond Investors, LLC ("the Limited Partner") holds 99% and Richmond Title Genpar, LLC ("the General Partner") holds 1% partnership interest in the Partnership. The Partnership is in the business of providing title insurance and settlement services to national lenders and mortgage brokers.

# 1.2 Basis of preparation

These financial statements are prepared under the historical cost convention, in accordance with Generally Accepted Accounting Principles in India ("IGAAP") on accrual basis. IGAAP comprises accounting standards as prescribed by the Companies (Accounting Standards) Rules 2006, the provisions of the Companies Act, 2013 (to the extent notified) and the Companies Act, 1956 (to the extent applicable). Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

The financial statements are presented in United States Dollars ('USD') as the functional as well as reporting currency of the Partnership is the United States Dollars.

#### 1.3 Use of estimates

The preparation of financial statements in conformity with IGAAP requires the use of management estimates and assumptions that affect the amounts reported. These estimates are based on historical experience and information that is available to management about current events and actions that the Partnership may take in the future. Significant items subject to estimates and assumptions include the useful lives of fixed assets, evaluation of impairment of fixed assets, identifiable intangible assets and goodwill, provision for income tax and deferred tax, valuation of the stock options granted and valuation of the assets and liabilities acquired in business combinations, contingencies and the allowance for doubtful accounts receivable and advances. The estimates also includes the business plan and future projections of the operations of the Partnership based on which the enterprise value and value of common stock as at year end has been arrived at and used to analyse indicators of impairment, if any. Due to the inherent uncertainty involved in making estimates, and if the future projection fails to materialize, the actual results including analysis of probable impairment could differ from these estimates.



#### 1.4 Going concern assumption

The Partnership has incurred losses during the current year of USD 28,673 and as at the balance sheet date, it has accumulated losses of USD 1,488,527. Based on the letter of continued financial support for at least over a period of one year from the balance sheet date as provided by the ultimate holding company, these financial statements do not include any adjustments relating to recoverability and classification of assets and liabilities that may be necessary if the Partnership is unable to continue as a going concern.

# 1.5 Revenue recognition

Revenue derived from professional services under the time and material contracts is recognized as the related services are performed.

Revenue from title and related operations is primarily transactions-based and is recognized when services are performed, the fee is fixed or determinable, and collection is reasonably assured.

Revenue from transaction services and other service contracts is recognized based on transactions processed.

The Partnership also derives its revenues from knowledge process outsourcing services, provided either on time and material, fixed-price fixed-time frame and unit-price basis. Revenue with respect to time-and-material contracts is recognized as the related services are rendered and revenue from the end of the last billing to the balance sheet date is recognized as unbilled revenue. The Partnership's fixed price contracts include application maintenance and support services, on which revenue is recognized ratably over the period in which the services are rendered. Revenue with respect to other fixed price contracts, where there is no uncertainty as to measurement and collectability of consideration, is recognized on a percentage of completion basis. The input (cost expended) method has been used because management considers this to be the best available measure of progress on these contracts as there is a direct relationship between input and productivity. When there is uncertainty as to measurement or ultimate collectability revenue recognition is postponed until such uncertainty is resolved.

Revenues from unit-priced contracts are recognized as transactions are processed based on objective measures of output. Cost and earnings in excess of billings are classified as unbilled revenue while billing in excess of cost and earnings is classified as deferred revenue.

Provisions for estimated losses, if any, on uncompleted contracts are recorded in the period in which such losses become probable based on the current estimates. When the Partnership receives advances for its services, such amounts are reflected as advance received from customers until all conditions for revenue recognition are met. The Partnership presents revenues net of service taxes and value added taxes, but gross of certain reimbursements in its statement of profit and loss.

Interest income is recognized using the time-proportion method, based on the rates implicit in the transaction.



# 1.6 Fixed assets and depreciation

Fixed assets are stated at historical cost less accumulated depreciation and impairment losses if any. Cost comprises of purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

Depreciation on fixed assets is provided on the straight-line method over the estimated useful lives of the respective assets. Pro-rata depreciation is provided on all fixed assets purchased and sold during the year. Depreciation on assets has been provided at the rates based on the following useful lives of fixed assets estimated by the Management:

Asset description	Useful life
Computer and accessories	3 years
Office equipment	5 years
Furniture and fixtures	5 to 7 years

Leasehold improvements are depreciated over their estimated useful life or the reminder of the primary lease period whichever is shorter.

Advances paid towards the acquisition of fixed assets, outstanding at each balance sheet date are classified under long term loans and advances. The cost of the fixed asset not ready for its intended use on such date is classified as capital work-in-progress.

# 1.7 Intangible assets

Intangible assets comprise of computer software.

Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value. Amortisation is recognised in the statement of profit and loss on a straight-line basis over the estimated useful lives of intangible assets, from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives for both internally generated software and acquired computer software is considered as 3 years. Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

# 1.8 Retirement and other employee benefits

Contributions made towards retirement/employee benefits, in accordance with the relevant applicable local laws are charged to the statement of profit and loss. Compensated absence, which is a short-term defined benefit plan, is recognized as an expense as per the Partnership's scheme based on expected obligations, as at the balance sheet date on an undiscounted basis.



#### 1.9 Income taxes

#### Current tax

The current charge for income taxes is calculated in accordance with the relevant tax regulations applicable to the Partnership.

#### Deferred tax

Deferred tax is recognised in respect of timing differences between taxable income and accounting income i.e. differences that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realized. Deferred tax assets are reviewed at each balance sheet date and written down or written-up to reflect the amount that is reasonably/virtually certain to be realized.

#### 1.10 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and balance in bank in current accounts.

#### 1.11 Cash flow statement

Cash flows are reported using the indirect method, whereby net profit/ (loss) before tax is adjusted for the effects of transactions of a non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular operating, investing and financing activities of the Partnership are segregated.

#### 1.12 Leases

#### Where the Partnership is the lessee

Operating leases – Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

#### 1.13 Provision and contingencies

Provision is recognised when, as a result of obligating events, there is a present obligation that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation.

The disclosure of contingent liability is made when, as a result of obligating events, there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources.

No provision or disclosure is made when, as a result of obligating events, there is a possible obligation or a present obligation where the likelihood of an outflow of resources is remote.

Provisions for onerous contracts, i.e. contracts where the expected unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it, are recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation as a result of an obligating event based on a reliable estimate of such obligation.



# 2. Partners capital

Particulars	As at 31 December 2014 (in USD)	As at 31 December 2013 (in USD)	As at 31 December 2014 Convenience translation into Rupees (Unaudited)
Richmond Investors, LLC Contributed Capital	2,138,400	2,138,400	135,428,080
Richmond Title Genpar, LLC Contributed Capital	21,600	21,600	1,367,960
•	2,160,000	2,160,000	136,796,040
3. Reserves and surplus			
Particulars	As at	As at	As at
	31 December 2014	31 December 2013	31 December 2012
	(in USD)	(in USD)	Convenience translation into Rupees (Unaudited)
Flex accumulated deficit as of January 1, 2008	(295,375)	(295,375)	(18,706,542)
Debit balance in erstwhile partners account	(93,136)	(93,136)	(5,898,443)
Losses absorbed by erstwhile partners	665,545	665,545	42,149,963
20000	277,034	277,034	17,544,979
Deficit (Debit balance in Statement of Profit and Loss)			
Opening balance	(1,736,888)	(1,727,458)	(109,999,739)
Add: Net loss for the year	(28,673)	(9,430)	(1,815,904)
Closing balance	(1,765,561)	(1,736,888)	(111,815,644)
	(1,488,527)	(1,459,854)	(94,270,665)
4. Trade payables			
Particulars	As at	As at	As at
	31 December 2014	31 December 2013	31 December 2013
	(in USD)	(in USD)	Convenience translation into Rupees (Unaudited)
Trade payables			
due to micro and small enterprises (refer Note 13) other creditors	52,720	52,720	3,338,827
other creditors	· · · · · · · · · · · · · · · · · · ·		
	52,720	52,720	3,338,827
5. Other current liabilities			
Particulars	As at	As at	As at
	31 December 2014	31 December 2013	31 December 2013
	(in USD)	(in USD)	Convenience translation into Rupees (Unaudited)
Accrued expenses	49,523	49,523	3,136,364
Payables to related parties (refer Note 14(b))	536,604	503,629	33,983,951
Escrow liability*	-	355,521	3
	586,128	908,673	37,120,318

<sup>\*</sup> Represents gross amounts received from the lenders, pending disbursement to the borrowers.



# 6. Fixed assets

		Gross block		Ac	cumulated depre	Accumulated depreciation and amortisation	isation		Net block	
Fixed assets	As at 31 December 2013	As at 31 December 2014	31 December 2014 Convenience translation into Rupees (Unaudited)	As at 31 December 2013	Depreciation /amortisation charge for the year	As at 31 December 2014	31 December 2014 Convenience translation into Rupees (Unaudited)	As at 31 December 2014	31 December 2014 Convenience translation into Rupees (Unaudited)	As at 31 December 2013
Tangible assets, owned										
Leasehold improvements	23,664	23,664	1,498,677	23,664	I,	23,664	1,498,677	•	t	<b>.</b>
Computers and accessories	45,727	45,727	2,895,960	45,727	<b>₩</b>	45,727	2,895,960		316	
Office equipment	54,470	54,470	3,449,671	54,470	,	54,470	3,449,667	i		3
Furniture and fixtures	82,930	82,930	5,252,081	82,930	ŗ	82,930	5,252,081	,	•	ĵ
Total tangible assets	206,791	206,791	13,096,389	206,791		206,791	13,096,384			
Previous year	206,791	206,791	12,798,300	199,440	7,351	206,791	12,798,300	•	1	
Intangible assets. owned										
Computer software	336,296	336,296	21,298,153	336,296	∎ij	336,296	21,298,153	i	ь	E
Total intangible assets	336,296	336,296	21,298,153	336,296		336,296	21,298,153		413	1
Previous year	336,296	336.296		336,296	•	336.296		<b>A</b>	1	



#### 7. Cash and cash equivalents

	31 December 2014 (in USD)	31 December 2013 (in USD)	31 December 2014
	(in USD)		
	787550	(III (GD)	Convenience translation into Rupees (Unaudited)
			Tapeto (camana)
Cash in hand	998	998	63,205
Balances with banks			
In escrow accounts*	9	355,521	-
	998	. 356,519	63,205
* Represents gross amounts received from the lenders, pending disbursement to the be	orrowers.		
8. Short-term loans and advances			
Particulars	As at	As at	As at
	31 December 2014	31 December 2013	31 December 2013
	(in USD)	(in USD)	Convenience translation into Rupees (Unaudited)
To parties other than related parties (unsecured)			
Considered good			
- Security deposits	6,642	6,642	420,645
To related parties (unsecured)			
Considered good			
- Other advances (refer Note 14(b))	1,264,538	1,260,236	80,085,099
	1,271,180	1,266,878	80,505,743
9. Other current assets			
Particulars	As at	As at	As at
space of the space	31 December 2014	31 December 2013	31 December 2013
	(in USD)	(in USD)	Convenience translation into Rupees (Unaudited)
Unbilled revenue	38,142	38,142	2,415,572



#### 10. Other income

Particulars	For the Year ended 31 December 2014 (in USD)	For the Year ended 31 December 2013 (in USD)	Year ended 31 December 2013 Convenience translation into Rupees (Unaudited)
Other income (refer Note 14(c))	4,302	(-	272,452
	4,302		272,452



# 11. Other expenses

Particulars	For the Year ended 31 December 2014 (in USD)	For the Year ended 31 December 2013 (in USD)	Year ended 31 December 2014 Convenience translation into Rupees (Unaudited)
Sub-contracting expenses (includes prior period expense of USD 32,975, previous year: Nil) (refer Note 14(c))	32,975	. #	2,088,356
Communication	(⊕)	2,012	-
Miscellaneous expenses	¥1	67	·
	32,975	2,079	2,088,356



# 12. Contingent liabilities and commitments

#### Contingent liabilities

Claims lodged / suits filed against the Partnership by the customers are as given below. In addition, the Partnership is subject to legal proceedings and claims, which have arisen in the ordinary course of business. The management does not reasonably expect that these legal actions, when ultimately concluded and determined, will have a material and adverse effect on the Partnership's results of operations or financial condition.

Lawsuit by borrowers for fraudulent inducement to purchase 10 properties that were part of an alleged illegal flipping scheme. The Partnership was named as defendant because it performed the title work. Errors and Omissions (E&O) carrier has accepted the claim and the Partnership's deductible is USD 25,000. Matter is currently stayed due to the plaintiff and one defendant filing for bankruptcy. The Company's liability for this claim is not expected to be material.

#### **Commitments:**

Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances) is USD Nil (31 December 2013: USD Nil).



# 13. Dues to Micro, Small and Medium Enterprises

The Ministry of Micro, Small and Medium Enterprises has issued an office memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum in accordance with the 'Micro, Small and Medium Enterprises Development Act, 2006' ('the Act'). Accordingly, the disclosure in respect of the amounts payable to such enterprises as at 31 December 2014 and 31 December 2013 has been made in the financial statements based on information received and available with the Partnership. Further in view of the Management, the impact of interest, if any, that may be payable in accordance with the provisions of the Act is not expected to be material. The Partnership has not received any claim for interest from any supplier as at the balance sheet date.

		(Amount in USD)
	For the year ended 31 December 2014	For the year ended 31 December 2013
The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year	-	-
The amount of interest paid by the Partnership along with the amounts of the payment made to the supplier beyond the appointed day during the year	-	-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this Act	3) <u>-</u>	-
The amount of interest accrued and remaining unpaid at the end of the year	-	, -
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise	-	-



# 14. Related party disclosures

List of related parties

# a) List of parties where control exists

Ultimate Holding Company - Chambal Fertilisers and Chemicals Limited Partners - Richmond Investors, LLC and Richmond Title Genpar, LLC

# Companies which exercise control through intermediaries:

CFCL Overseas Limited

CFCL Technologies Limited

ISGN Corporation, Inc

ISGN Solutions, Inc

# Companies which are under control through intermediaries

ISGN Fulfillment Services, Inc.

ISGN Fulfillment Services, Inc., USA (Arizona)

ISGN Fulfillment Agency, LLC, USA

ISGN Fulfillment Agency of Alabama, LLC, USA - Dissolved effective 30 July 2013

# b) Related party balances:

	(Amo	ount in USD)	
Particulars	As at 31 December 2014	As at 31 December 2013	As at 2014 Convenience translation into Rupees (Unaudited)
Companies which exercises control through intermediaries Other current liabilities (ISGN Corporation) Other current liabilities (ISGN Solutions, Inc)	177,131 326,498	177,348 326,498	11,217,987 20,677,608
Subsidiary Other advances	1,042,537	1,042,537	64,240,812
Companies which are under control through intermediaries Other current liabilities (ISGN Fulfillment Services, Inc) Other advances (ISGN Fulfillment Services,	32,975 217,698	217,698	2,088,356 13,786,814
Inc) Other advances (ISGN Solutions)	4,303	-	272,452



# c) Related party transactions entered into during the year:

Particulars	For the year ended	For the year ended	Year Ended
	31 December 2014	31 December 2013	31 December 2014
	(in USD)	(in USD)	Convenience
			translation into
			Rupees (Unaudited)
Other income (ISGN Solutions)	4,302	-	272,452
Sub-contracting expenses (cross- charges from ISGN Fulfillment Services, Inc)	32,975	-	2,088,356

# 15. Segmental reporting

The Partnership's business activity falls within a single primary business segment (namely, mortgage processing services) and a single geographical segment (namely, the United States of America). Accordingly, disclosure requirements under Accounting Standard 17, 'Segment Reporting', notified by the Central Government, are not applicable.

#### 16. Convenience translation

The books of accounts of the Partnership are maintained in US Dollars ('USD') being the currency of the primary economic environment in which it operates. Supplementary information in Indian Rupees (INR) is provided for convenience only. The balance sheet, statement of profit and loss, cash flow statement and related notes have been translated at the rate of 1 USD = INR 63.33. These numbers are based on information from the management and have not been audited by B S R & Associates LLP.

for BSR & Associates LLP

Chartered Accountants

Firm's registration number: 116231W/W-10024

Rushank Muthreja

Partner

Membership number: 211386

Place: Bangalore

Date: 29 APRIL 2015

for and on behalf of

Richmond Title Services, LP

Amit Kothiyal

Authorised signatory

Sundararajan Sampath

Chief Financial Officer

Place: Bangalove Place: Bangalore

Date: 29 APRIL 2015

Date: 29 APRIL 2015